



# Kent Kufeldt Partner and National Business Leader, Securities & Capital Markets

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Capital Markets
Corporate Finance
Mergers & Acquisitions
Energy - Oil & Gas
Corporate Governance
China
Shareholder Activism
Initial Public Offerings

Kent represents public issuers and underwriters in public and private debt and equity financings, initial public offerings, and cross-border financing transactions.

He has significant experience with merger, acquisition and reorganization transactions (both public and private), advising acquiring companies and target companies' Board of Directors and Special Committees in transactions of all types.

Throughout his career, Kent has been involved in many innovative transactions in both the corporate finance and mergers and acquisitions areas.

Prior to joining BLG, Kent practised for over 20 years with a large international firm and was Chair of its Securities Group.

Kent is the National Business Leader of BLG's Securities & Capital Markets Group. He is also a member of the firm's <a href="Environmental">Environmental</a>, <a href="Social & Governance">Social & Governance</a> (ESG) leadership team.



## Experience

- Occidental Petroleum Corporation in its US\$1.1 billion acquisition of direct air capture technology innovator Carbon Engineering Ltd.
- Radical Group in its sale to Bank of Montreal
- Agrinam Acquistion Corporation on it \$138 million initial public offering (SPAC)
- Northland Power Holdings Inc. in its \$862.5 million secondary offering of Northland Power Inc shares
- Aurinia Pharmaceuticals in its US\$191.7 million public offering
- Alterra Power Corp. in its \$1.1 billion sale to Innergex Renewable Energy Inc.
- Yanchang Petroleum Group Limited in its \$320 million acquisition of Novus Energy Inc.
- Bonnett's Energy Corp. in its \$117 million sale to Mill City Capital, L.P.
- Eldorado Gold Corporation in its \$2.5-billion acquisition of European Goldfields Limited.
- Ember Resources Inc. in its major shareholder-led going-private transaction.
- Parkbridge Lifestyle Communities in its \$780-million sale to bcIMC.
- Western Financial Group Limited in its acquisition by Desjardins Financial Group.
- **The Churchill Corporation** in its \$400 million acquisition of Seacliff Construction Corp., and a related \$190 million Common Share and Convertible Debenture Financing.
- The Underwriters in connection with TransCanada Corporation's multi-billion dollar bought deal offerings.
- The Special Committee of CCS Income Trust in its \$4 billion, management-led, going-private transaction.
- Western Oil Sands in its \$7.1 billion acquisition by Marathon Oil Company.
- **OPTI Canada** in its concurrent \$900 million private placements and \$300 million initial public offering, as well as its subsequent equity and high-yield debt financings.
- Alberta Energy Company in its \$22.5 billion merger with PanCanadian Energy Corporation to form Encana Corporation.

## **Insights & Events**

- Author, "Good news for WKSIs: CSA proposes codification of expedited shelf prospectus filings", BLG Article, September 2023
- Environmental, Social and Governance (ESG) Trends: Why it's important and what you need to know,
   BLG Perspective, June 2023
- Author, "New CSA exemption provides clarity for CBCA director elections", BLG Article, February 2023
- Author, "Shorter offering timelines and reduced deal risk: CSA introduce new blanket orders", BLG Article, December 2021
- Author, "Should Canadian private companies merge with a special purpose acquisition company?", BLG Article, February 2021
- Emerging trends in insolvency & restructuring, BLG Video, December 2020
- Author, "M&A considerations for companies in financial distress", BLG Article, October 2020
- Author, "In need of start-up capital? Crowdfunding may be just the solution", BLG Article, April 2020
- Author, "2018 Year-End M&A Review and 2019 Trends to Watch For", BLG Article, January 2019
- Author, "M&A Trends to Watch For in 2019", BLG Article, January 2019
- Mergers & Acquisitions: How U.S. and International Companies can Enter the Canadian Market, BLG Video, September 2018
- Author, "2017 Year-End MA Review and 2018 Trends to Watch For", BLG Article, January 2018



- Author, "Québec Court of Appeal Rejects Several Aspects of Pan-Canadian Securities Regime", BLG Article, May 2017
- Co-Author, "Firms in Regulatory Purgatory over Takeover Changes," The Lawyers Weekly, March 2016.

## **Beyond Our Walls**

#### **Professional Involvement**

- Member Canadian Bar Association
- Member, Vancouver Bar Association
- Member, Law Society of Alberta and Law Society of British Columbia

### **Community Involvement**

Board of Governors, Business Council of British Columbia

## Awards & Recognitions

- Recognized in the 2024 edition (and since 2022) of The Canadian Legal Lexpert® Directory (Mergers & Acquisitions) and since 2014 (Corporate Finance & Securities, Corporate Mid-Market, Energy: Oil & Gas, Corporate Commercial Law, Private Equity) and since 2024 (Mining).
- Recognized in the 2024 edition of *The Best Lawyers in Canada*® (Mergers and Acquisitions Law, Natural Resources Law, Oil and Gas Law, Securities Law) and since 2006 (Corporate Law, Leveraged Buyout and Private Equity Law, Corporate Governance).
- Recognized in the 2024 (and previous editions) of The Lexpert®/American Lawyer Guide to the Leading 500 Lawyers in Canada (Corporate Mid-Market).
- Recognized in the 2024 (and since 2021) edition of Lexpert Special Edition: Finance and M&A.
- Recognized in the 2023 edition of the MergerLinks Top Dealmakers Rankings as a Top 10 M&A Lawyer in Canada.
- Recognized in the 2023 edition (and since 2022) of *The Canadian Legal Lexpert® Directory* (Mergers & Acquisitions) and since 2014 (Corporate Finance & Securities, Corporate Mid-Market, Energy: Oil & Gas, Corporate Commercial Law, Private Equity).
- Recognized in the 2023 edition (and since 2020) of Lexpert Special Edition: Energy.
- Recognized in the 2023 edition (and since 2022) of Who's Who Legal: Canada (Capital Markets).
- Recognized in the 2018 edition (and since 2017) of the Lexpert®/ROB Special Edition Canada's Leading Corporate Lawyers.
- Recognized as the 2016 Vancouver Leveraged Buyouts and Private Equity Law Lawyer of the Year and the 2014 Calgary Securities Law Lawyer of the Year by The Best Lawyers in Canada®.
- Martindale-Hubbell® BV® Distinguished™ 4.4 out of 5 Peer Review Rated.

## **Bar Admission & Education**

- Alberta, 1989
- British Columbia, 2011
- BA, University of Calgary, 1985
- LLB, University of Toronto, 1988



## **BLG** | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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