



## Ravi Latour

### Partner

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[Capital Markets](#)  
[Mergers & Acquisitions](#)  
[Corporate Commercial](#)  
[Energy - Oil & Gas](#)  
[Energy – Power](#)  
[Initial Public Offerings](#)  
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Ravi advises public and private clients in a wide range of industries. In his practice, Ravi focuses on assisting clients with a broad range of securities and corporate matters, including:

- Acting for issuers, underwriters and agents regarding public and private equity and debenture financings.
- Representing companies in mergers and acquisitions, including plans of arrangements, amalgamations and share purchase transactions.
- Assisting with reorganizing and restructuring corporations, partnerships and other entities.

Ravi is experienced in representing senior management, boards of directors, acquirors, targets, and special committees, in public and private M&A transactions (hostile and friendly), proxy contests and restructurings. He also has extensive experience advising issuers and investment banks on initial public offerings and reverse takeovers (RTOs) – both domestic and cross border. Ravi also advises companies on governance and compliance with corporate and securities regulatory requirements.

Within BLG, Ravi is the Regional Group Manager of the Calgary Corporate and Capital Markets Group, a member of the firm's [Environmental, Social & Governance \(ESG\)](#) leadership team, a member of the firm's M&A Steering Committee and the Co-Chair of the firm's Race Action Committee.

## Experience

- **Arizona Lithium Limited**, in \$80M acquisition of Prairie Lithium, comprising of \$40M payable in cash and \$40M of Arizona Lithium Limited shares and/or exchangeable shares in the capital of its Canadian subsidiary (at the election of Prairie Lithium shareholders).
- **Falkbuilt Ltd.** in its ~\$50 Million Series "A" and Series A-2 preferred share financings.
- The Underwriters in connection with **Surge Energy Inc.**'s bought deal short form prospectus offering of \$23 million of charity flow-through shares.
- **Evergen Infrastructure Corp.** in connection with its \$8 million brokered special warrant financing and \$20 million initial public offering and listing on the TSX Venture Exchange.
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- **John Wood Group PLC** in the US \$67 million sale of its joint venture interest in TransCanada Turbines to joint venture partner TC Energy.
- **Berkshire Hathaway Energy Company**, in its indirect share purchase acquisition of the Montana Alberta Tie-Line from Enbridge Inc. for an approximate purchase price of \$200M.
- **Strad Inc.** in its \$130MM management led going private acquisition of all shares via a plan of arrangement and all aspects of securing debt financing for the arrangement.
- **Trimac** in the CDN\$80 million purchase of Gibson's oilfield transportation services business.
- **Stone Canyon Industries LLC** regarding its purchase, through its subsidiary **BWAY Holding Company of Industrial Container Services, LLC** with an enterprise value of approximately \$1 billion.
- **Birchcliff Energy Ltd.** regarding its short-form prospectus offering of \$691 million of subscription receipts.
- **Horizon North Logistics Inc.** in connection with its \$50 million public offering of common shares by way of short-form prospectus.
- **Government of Canada** in its \$4.5 billion acquisition of the **Trans Mountain and Puget Sound Pipelines** and related terminals.
- Agents in connection with \$84 million short-form prospectus financing of **Blackbird Energy Inc.**
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- **Titan Medical Inc.** regarding its overnight marketed equity offerings in 2016 and 2017 by way of prospectus supplement for aggregate proceeds of over \$48 million.
- **Kelt Exploration Ltd.** regarding its short-form prospectus offering and concurrent private placement of \$90 million principal amount of convertible debentures.
- **Strike Group Inc.** regarding its restructuring and partnership with **TriWest Capital Partners**
- **Kelt Exploration Ltd.** in its \$307 million acquisition of **Artek Exploration Inc.** by way of plan of arrangement.
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- Underwriters in connection with \$25 million short-form prospectus financing of **High Arctic Energy Services Inc.**
- **Kelt Exploration Ltd.** in its \$165 million acquisition of a private Canadian oil and gas company with crude oil and natural gas assets located at Valhalla/La Glace.
- TSX issuer in its \$180 million acquisition of eight different business units from a private company
- **Celtic Exploration Ltd.** in connection with its **\$3.2 billion acquisition by ExxonMobil Canada Ltd.**

## Insights & Events

- Author, "ESG at BLG: Lessons learned from inside the ESG journey at Canada's law firm", BLG Article, April 2024

- BLG Podcasts, BLG Podcast, June 2023
- Author, "ESG expectations of institutional investors ", BLG Article, July 2021
- ESG and investment opportunities in the energy sector, BLG Video, February 2021
- Blockchain and Cryptocurrency, BLG Podcast, July 2018
- Author, "Simple Agreements for Tokens (SAFTS) and the Regulatory Risk of ICOs and Token Sales", BLG Article, February 2018
- Sessional Speaker, "Amendments to the Canada Business Corporations Act", Canada Bar Association Business Law Section

## Awards & Recognitions

- Recognized in the 2024 (and since 2023) edition of *The Canadian Legal Lexpert® Directory* (Corporate Mid-Market, Private Equity) and since 2024 (Corporate Commercial Law, Energy - Oil & Gas)
- Recognized in the 2024 edition (and since 2022) of *Best Lawyers in Canada®* (Corporate Law)
- Recognized in the 2024 edition (and since 2022) of *Lexpert Special Edition: Finance and M&A*
- Recognized in the 2023 edition (and since 2022) of *Lexpert Special Edition: Technology & Health Sciences*
- Recognized as a Leading Lawyer to Watch in the 2022 edition of *The Canadian Legal Lexpert® Directory* (Mergers & Acquisitions)
- Recognized in 2021 as a *Lexpert Rising Star*: Leading Lawyer Under 40

## Bar Admission & Education

- Alberta, 2013
- LLB, University of Manitoba, 2012
- BA, University of Winnipeg, 2005

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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