

## Response to US Tariffs - Table Summary

**Disclaimer:** This table provides broad, high-level information regarding provinces, territories, and local governments. It is intended for general informational purposes only and is not comprehensive. Users should not rely on this information as complete or authoritative for decision-making or legal purposes.

Place	Measure	Overview	Relevant Definitions	Application
Canada				
Canada	Minister of Canada Website	By November 2025, the Government of Canada will implement new measures to prioritize Canadian suppliers and the products. The Government of Canada is set to launch a new Policy on Prioritizing Canadia Materials in Federal Procurement, which would require domestic and foreign supplier that are contracting with federal government to source key materials from Canadia companies in defence and construction procurements over a certain threshold.	o ir o <i>n</i> h s o o	The new measures will first cover Canadian steel and softwood lumber and will be flexible to allow the Government of Canada to adjust the policy parameters to include other materials.
Canada	Policy (July 14, 2025)	The Government of Canada implemented new policy called the Interim Policy of Reciprocal Procurement. Under this new policy, suppliers from countries that lime Canadian access to their own government contracts can be restricted from bidding of Canadian federal contracts. The purpose of the policy is to prioritize suppliers from Canadian deprotect them from unfair trade practices.	n w it n n	The policy applies to all new non-defence procurements over \$10,000 for the Government of Canada from July 14, 2025, onwards.
British Colum	nbia			
British Columbia	Order in Council (June 27, 2025)	Order in Council No. 319, made under the Economic Stabilization (Tariff Response) Act, orders that the Tariff Response Procurement Directive (No.1) is made and is in force. This directive prohibits the inclusion of US suppliers in government contracts, with exceptions allowed by the Deputy Minister to the Premier. It also prohibited an applicable government procurement entity	"a contract between an applicable government procurement entity and a United States supplier respecting the supply of goods or services."  United States supplier was defined as:	Applies to the following, which were included as applicable government procurement entities:  BC Family Maintenance Agency Ltd.; BC Financial Services Authority; BC Games Society; BC Infrastructure Benefits Inc.; B.C. Pavilion Corporation; British Columbia Assessment Authority; British Columbia Council for International Education; British Columbia Energy Regulator; British Columbia Housing Management Commission; British Columbia Hydro and Power



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		circumstances to not acquire.	<ul> <li>(a) an entity, including a corporation or partnership, incorporated or organized under the laws of the United States of America, a state or territory of the United States of America or the District of Columbia, and</li> <li>(b) a sole proprietor who is a resident of a state or territory of the United States of America or the District of Columbia"</li> </ul>	Railway Company; British Columbia Securities Commission; British Columbia Transit; Columbia Basin Trust; Columbia Power
British Columbia	Act (Assented on May 29, 2025)		"government procurement entity" means a government organization, as defined in the <u>Budget Transparency and Accountability Act;</u> "procurement", in relation to the procurement of goods or services, includes sourcing, selecting, receiving and contracting for goods or services and other steps taken to acquire goods or services.	
British Columbia	Press Release (April 10, 2025)	The government of British Columbia has directed ministries, health authorities and core Crown corporations to critically review all contracts with US companies.	N/A.	N/A.
Local Governr				
Vancouver	Staff Report (March 4, 2025)	Staff report details that possible next steps include a policy decision to exclude US suppliers from specific procurements. This would involve accepting the risk that such a policy could increase costs for Vancouver taxpayers. To avoid potential misalignment, staff recommend that Council defer any decision regarding exclusion of US goods	N/A.	N/A.



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		from City of Vancouver procurement processes pending mor clarity regarding federal and provincial non-tariff responses.		
Vancouver	Motion See also: Meeting minutes (February 11, 2025)	Vancouver is requiring the city's contracts be awarded to Canadian businesses whenever possible.	N/A.	N/A.
Coquitlam	News article (March 10, 2025)	Coquitlam is reviewing where local products and services can be prioritized – full details of the plan expected at the end of April.	N/A.	N/A.
Port Moody	News Article (March 20, 2025)	Port Moody would not be making changes to its procurement policies in face of U.S trade war on Canada for now.	N/A.	N/A.
Alberta				
Alberta	News article April 17, 2025	The government of Alberta pauses its response plan regarding the tariff dispute.	N/A.	N/A.
Local Governn	nent			
Calgary	Calgary Council Meeting Agenda	The update on the impact of tariffs on Calgary is as follows:	N/A.	N/A.
	(July 22, 2025)	In June, 142 contracts were awarded and 95% of the value went to Canadian suppliers.		
		Since March 4, 499 contracts have been awarded and 99.4% of the value went to Canadian suppliers.		
		Since March 4, the direct tariff impact on Calgary totalled approx \$95,000.		



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		Since March 31, the procurement enhancements have gone live and \$180,000,000 of Calgary's contracts had 10% Social Procurement Weighting.		
Calgary	City website	To counteract US tariffs, the City introduced certain measures to their procurement practices effective as of March 31, 2025.		Goods or materials (Large, competitive procurements over \$75K)  - The Social Procurement Questionnaire weighting will be increased to 10%. This is up from the current range of five to 10%.  Services, including consulting and construction (Large, competitive procurements over \$200K)  Where possible, the Social Procurement Questionnaire weighting will be increased to 10%. The range will stay within the five to 10% range and we will review service procurements on a case-by-case basis.
Saskatchewan				
Saskatchewan	News Article (June 11, 2025)	The government of Saskatchewan ended their response measures to US tariffs and were removing the countermeasures they implemented in March. This rollback was not publicly announced but was confirmed to news outlets when they had reached out to the government of Saskatchewan. The government of Saskatchewan would be returning back to its standard procurement process.	N/A.	N/A.
Manitoba				
Manitoba	News Release (March 6, 2025)	The Bill proposes to amend <i>The Governmen Purchases Act</i> by requiring the government o Manitoba to develop a "buy Canadian policy in which preferential treatment may be giver	f "	N/A.



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	Bill 42 – The Buy Canadian Act	to Canadian suppliers when purchasing goods.		
	(3 <sup>rd</sup> reading, April 23, 2025)			
	As of June 4, 2025, the Bill received Royal Assent on June 3, 2025 and is in effect on proclamation.			
Ontario				
Ontario	Regulation (April 2, 2018)	procurement projects must be made outside of New York. Section 4 sets out which suppliers are considered to be "from New York".	<ul> <li>4. (1) A supplier who is an individual is considered to be from New York if he or she is ordinarily resident in New York.</li> <li>(2) A supplier that is a partnership is considered to be from New York if at least 50 per cent of the partners are either, <ul> <li>(a) individuals who are ordinarily resident in New York; or</li> <li>(b) corporations whose head office or registered head office is in New York.</li> </ul> </li> <li>(3) A supplier that is a corporation is considered to be from New York if, <ul> <li>(a) the head office or registered head office of the corporation is in New York; or</li> </ul> </li> </ul>	a Government entity for the construction, reconstruction, alteration, repair, maintenance or improvement of a surface road or bridge where the value of the procurement contract at the time that the procurement contract is entered into is expected to be greater than \$1,000,000 US dollars, and to any procurement contract that results from such a procurement process.  When the restrictions do not apply:  This Regulation does not apply to any procurement processes initiated by a broader public sector entity or any procurement contracts entered into by a broader public sector entity.  Section 5 does not apply to a procurement contract that,  (a) was awarded before April 1, 2018, even if it was entered into on or after that date;



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Ontario	Regulation (March 31, 2024)	Note: Not tariff related but the regulation provides a valuable definition of "Ontario Business"	(iii) a partnership where 50 per cent of the partners are either,  (A) individuals who are ordinarily resident in New York, or  (B) corporations whose head office or registered head office is in New York.  (4) A Government entity may rely on a representation made by a supplier in a procurement process or in a procurement contract as to whether or not the supplier is from New York and is not required to verify the accuracy of the representation.  Ontario business  2. (1) A business that meets the following requirements is considered to be an Ontario business for the purposes of the Act:  1. The business is a supplier, manufacturer or distributor of any business structure that conducts its activities on a permanent basis in Ontario.  2. The business either,  i. has its headquarters or main office in Ontario, or ii. has at least 250 full-time employees in Ontario at the time of the applicable procurement process.  (2) In determining whether a business is considered to be an Ontario business for the purposes of the Act, a public sector entity may rely on a representation by the business that it meets the requirements of subsection (1).	other procurement document, including a request for qualifications, was issued before April 1, 2018; or  (c) is entered into for a purpose that is consistent with the objectives of an order issued under the Emergency Management and Civil Protection Act.  Section 5 only applies to the Ontario Infrastructure and Land Corporation if it is initiating a procurement process or entering into a procurement contract on behalf of a Government entity, or for a project for a Government entity.  N/A.
Ontario	Procurement Restriction Policy  (March 4, 2025)  See also:  Guidance	The Policy is designed to restrict United States businesses from accessing public sector procurements in Ontario.	A US business means a supplier, manufacturer or distributor of any business structure (includes a sole proprietorship, partnership, corporation or other business structure) that:  1. Has its headquarters or main office located in the US, and	<ul> <li>Applies to all public sector entities, which means government entities and all designated Broader Public Sector organizations.</li> <li>It applies: <ul> <li>To all new procurement of goods and services (consulting and non-consulting) at any value</li> <li>Regardless of the method of procurement – invitational, open competitive or non-competitive.</li> </ul> </li> </ul>



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	• FAQs		<ol> <li>Has fewer than 250 full-time employees in Canada at the time of the applicable procurement process.</li> <li>If a bidder or vendor is a subsidiary of another corporation, part 1 of the definition above is met if that bidder or vendor is controlled by a corporation that has its headquarters or main office located in the US.</li> <li>A public sector entity can rely on a business' representation that it does not meet the definition of a US business.</li> </ol>	It does <u>not</u> apply to:  Municipalities.  Any procurement already in progress at the time that the Policy is effective (i.e. a procurement document has already been issued)
Toronto	Staff Report  (March 18, 2025)  Mayor's Economic Action Plan in Response to US Tariffs  (March 26, 2025)	Plan in Response to US Tariffs includes proposed amendments to the City of Toronto's procurement bylaw, including: (i) limiting new competitive procurements to Canadian Suppliers, where they are under the applicable Canada-European Union Comprehensive Economic and Trade Agreement (CETA) thresholds, and	A. has its headquarters or principal place of business in any province or territory of Canada; or     B. has at least 70% of its employees in Canada at the time of the bid submission of the applicable procurement process; or     C. is a Canadian Business Subsidiary.  CANADIAN BUSINESS SUBSIDIARY means a corporation operating in Canada, that acts as a supplier, manufacturer or distributor of goods and services, and is controlled by a parent corporation outside of Canada.	a. For all new competitive procurements, Canadian Suppliers will be the only Suppliers eligible to bid on the City of Toronto's solicitations that are under the Canada-European Union Comprehensive Economic and Trade Agreement (CETA) threshold (\$353,300 for goods and services and under \$8,800,000 for construction for 2025). For procurements over the CETA threshold, PMMD will include language in the City of Toronto's solicitations, where



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		exceed the applicable thresholds; and (ii) restrictions on "USA Based Suppliers".	<ul> <li>A. the business subsidiary has permanent offices or production facilities, and</li> <li>B. a minimum of 70% of the deliverables will be provided by employees based in Canada.</li> <li>TRADE PARTNER SUPPLIER means a supplier, manufacturer or distributor of any business structure that conducts its activities on a permanent basis within a country that is a party to an international trade agreement applicable to municipalities in Canada. The Trade Partner Supplier either: <ul> <li>A. has its headquarters or main office within a country that is a party to an international trade agreement applicable to municipalities in Canada, or</li> <li>B. has at least 70% of its employees based in a country that is a party to an international trade agreement applicable to municipalities in Canada at the time of bid submission deadline of the applicable procurement process.</li> </ul> </li> <li>USA BASED SUPPLIER means a supplier, manufacturer or distributor of any business structure that conducts its activities on a permanent basis in the United States of America ("USA"). The business either: <ul> <li>A. has its headquarters or principal place of business in any state or territory of the USA; or</li> <li>B. has at least 70% of its employees in the USA at the time of the bid submission of applicable procurement process.</li> <li>C. USA Based Supplier does not include a Non-American Business Subsidiary.</li> </ul> </li> <li>NON-AMERICAN BUSINESS SUBSIDIARY means a business subsidiary controlled by a parent corporation operating on a permanent basis in the United States of America ("USA"), that acts as a supplier, manufacturer or distributor of goods, where:  <ul> <li>A. the business subsidiary has permanent offices or production facilities outside of the USA; and</li> <li>B. a minimum of 70% of the deliverables will be provided by employees based outside of the USA.</li> </ul> </li> </ul>	competitive City of Toronto solicitations if it is deemed by the City Manager, or their delegate, and Chief Procurement Officer, in consultation with the City Solicitor, to be in the best interest of the City to not allow bids from USA Based Suppliers.  c. Non-competitive procurement may be undertaken with a USA Based Supplier only if, in the opinion of the City Manager, or their delegate, and Chief Procurement Officer, in consultation with the City Solicitor, it would be in the best interest of the City.  d. Limited solicitations may be undertaken where, in the opinion of the City Manager, and Chief Procurement Officer, in consultation with the City Solicitor, it would not be in the best interest of the City to solicit open competitive bids.  Should there be a change to monetary thresholds in the Canadian Free Trade Agreement, the Trade and Cooperation Agreement between Ontario and Quebec, or the Canada–European Union Comprehensive Economic and Trade Agreement, the Chief Procurement Officer shall be authorized to immediately apply thresholds which align with the agreements, and report to the appropriate Standing Committee and Council on the change no later than the second regular meeting of Council after applying the change.



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			NON-AMERICAN SUPPLIER means a supplier, manufacturer or distributor of any business structure that does not meet the definition of "USA Based Supplier".	
Brampton	Policy Announcement (March 3, 2025)	Brampton made amendments to give effect to a "Made in Canada" procurement policy. The Purchasing By-law is amended by adding a Schedule F, "made in Canada" Preference.	"American Vendor" means any Vendor or Bidder based in the USA, as indicated by their jurisdiction of incorporation or location of their primary office, and includes Subsidiaries of an American Vendor.	Notwithstanding anything to the contrary in this By-law (including section 2.1 (Non-Discrimination), section 2.5 (No Local Preference) and Schedule "E" (Discriminatory Practices)):
	By-law to amend Purchasing by-law	American vendors are ineligible to bid on new procurement contracts.	"Subsidiary" and "Subsidiaries" have the same meanings as those set out in the Corporations Act, R.S.O. 1990, c. C.38. For greater certainty, Subsidiaries shall be deemed to be an American Vendor, even if not incorporated or located in the USA.	Procurements except in the following circumstances:
	(April 9, 2025)			located in Canada or other locations other than the USA. The Vendor or Bidder must provide supporting documentation about the value and origin of goods/services if requested by the City.  b) Where an Emergency Purchase is required under section 8.5 of the By-law and where there is no reasonable alternative or substitute to an American Vendor.
				c) In a no cost procurement under section 8.6 of this Bylaw. d) In the circumstances described in the following sections of Schedule C to this By-law: i. section 1 (lack of qualified bidders); ii. section 2 (single vendor with no reasonable alternative or substitute);
				<ul> <li>iii. section 3 (change order with existing vendor);</li> <li>iv. section 4 (necessary due to unforeseen events);</li> <li>v. section 7 (circumstances which are exceptionally advantageous to the City, such as a bankruptcy or receivership);</li> <li>vi. section 11 (compatibility with existing goods, or specialized goods that must be maintained by the</li> </ul>
				manufacturer); and vii. section 12 (warranty work).



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			e) Where operational necessity requires it in circumstances as determined by the CAO based on the recommendation of the relevant department head."
Corporate Report (March 5, 2025)  Procurement By-law, as amended	•	•	N/A.
	The Corporate Report recommended establishing a definition for "US Bidder" for inclusion in procurement bid documents where appropriate. This is not reflected in the Procurement By-law amendments.	A "Non-US Bidder" means a bidder that does not meet the criteria of a "US Bidder". In determining whether a bidder is a US Bidder or Non-US Bidder for the purposes of this bid request, the City may rely on a representation by the bidder that it meets the criteria of those definitions.	
Staff Report (March 4, 2025)	processes be used for new procurements. Staff indicated that they are "exploring definitions that properly address Council's objectives of protecting Canadian jobs."	Canadian Supplier means a supplier, manufacturer or distributor of any business structure, including a subsidiary of a foreign business, that conducts its activities on a permanent basis in Canada. The business, at the time of the bid submission of the applicable procurement process:  • has legal status in Canada (e.g. incorporated in, or business name registration with Canada, a Canadian province or territory) and has met all necessary legal requirements to operate in Ontario; and  • has permanent offices or production facilities in any process or territory of Canada, from which it regulatory conducts business activities; and	\$334,400 (Construction) ("Low to Mid Value Procurements"), the City will leverage opportunities to favour goods made in Canada or services provided by Canadian businesses by increasing the Low Dollar Purchase threshold and increasing the use of invitational procurements and collaborative procurement organizations.  For procurements valued at or above \$133,800 (Goods and Services) or \$334,400 (Construction) ("High Value Procurements"), the City will leverage collaborative procurement organizations, as well as apply evaluation methods to competitive procurements that would favour non-American vendors.
	(March 5, 2025)  Procurement By-law, as amended  Staff Report	Iaw to increase the Medium Value Acquisition (MVA) and High Value Acquisition (HVA) thresholds to align with the Canadian Free Trade Agreement.  Procurement By- law, as amended  Mississauga can prioritize local and domestic suppliers below the MVA thresholds.  The Corporate Report recommended establishing a definition for "US Bidder" for inclusion in procurement bid documents where appropriate. This is not reflected in the Procurement By-law amendments.  Staff Report (March 4, 2025)  Vaughan recommends that new evaluation processes be used for new procurements. Staff indicated that they are "exploring definitions that properly address Council's objectives of protecting Canadian jobs."	law to increase the Medium Value Acquisition (MVA) and High Value Acquisition (MVA) thresholds to align with the Canadian Free Trade Agreement.    Procurement By-law, as amended



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			the proposed deliverables provided by a workforce of which at least 51 per cent is based in Canada.	
			American Supplier means a supplier, manufacturer or distributor of any business structure that conducts its activities on a permanent basis in the US. The business:	
			<ul> <li>has its headquarters or principal place of business in any state or territory of the US; and</li> <li>will have the proposed deliverables provided by a workforce of which at least 51 percent is based inside the USA.</li> </ul>	
			Other Supplier means a supplier, manufacturer or distributor of any business structure hat is not a Canadian or an American Supplier.	
Greater Sudbury	New Procurement Policy - Putting Canada First	Greater Sudbury introduced a new policy that is designed to support and strengthen the Canadian economy by prioritizing the procurement of Canadian goods and	direct costs (at least 51 percent) must be incurred in Canada. Additionally, the Good must have undergone its last substantial	The Policy applies to all new procurements of goods, services, and construction.
	By-law to amend Procurement by- law	services through Canadian suppliers wherever feasible and permissible. The Policy will remain in effect while US tariffs or the threat of tariffs on Canadian goods persist.	"Canadian Service" means a service provided by a natural person based in Canada (includes Construction):	Procurement of Goods and Services with an estimated Total Acquisition Cost up to \$353,300 that are covered by the Trade and Cooperation Agreement Between Ontario and Quebec ("TCAOQ") and the Canadian Free Trade Agreement ("CFTA") be awarded to only Canadian Suppliers that will utilize only
	(proposed to be passed at April 29, 2025 meeting)		by more than one natural person, the Service will be considered to be Canadian if a minimum of 70 percent of the total price for the Service is provided by natural persons based in Canada; or  If a requirement consists of two or more Services and the requirement will be certified on an aggregate basis, the Service will be considered to be Canadian if a minimum of 70 percent of the total price for the Service is provided by natural persons based in Canada.	Canadian Services and only permit the supply or use of Canadian Goods.  Procurement of Construction with an estimated Total Acquisition Cost up to \$8,800,000 that are covered by TCAOQ and CFTA, be awarded to only Canadian Suppliers that will utilize only Canadian Services and only permit the supply or use of Canadian Goods.
			"Canadian Supplier" means a Supplier that has a Place of Business (i.e. office or production facility) in Canada.	Procurement of Goods and Services with an estimated Total Acquisition Cost of \$353,300 or greater and Construction with an estimated Total Acquisition Cost of \$8,800,000 that are covered by TCAOQ, CFTA, and CETA be awarded to only Non-US Suppliers that will utilize only Non-US Services and only permit the supply or use of Non-US Goods.



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			"Non-US Goods" means a Good which more than half of the total direct costs (at least 51 percent) must be incurred in a country other than the US. Additionally, the Good must have undergone its last substantial transformation in a country other than the US.	transit vehicles, may, in accordance with the terms of CETA
			"Non-US Services" means a Service provided by a natural person not based in the US (includes Construction):	Chief Administrative Officer (CAO) be authorized to release funding sources required to address any additional budget requirements as a result of tariffs.
			If a requirement consists of only one Service, which is being provided by more than one natural person, the Service will be considered to be non-US if a minimum of 70 percent of the total price for the Service is provided by natural person not based in the United States of America; or	Exemptions to this Policy will be permitted if adherence: is not feasible due to the lack of viable substitutions; would cause significant delay;
			If a requirement consists of two or more Services and the requirement will be certified on an aggregate basis, the Service will be considered to be non-US if a minimum of 70 percent of the total price for the Service is provided by natural person not based in the US.	would result in negative impacts on Canadian suppliers; or is not in the best interest of the City.
			"Non-US Supplier" means a supplier that has a Place of Business (i.e. office or production facility) in a country other than the US.  "Place of Business" means an establishment where a Supplier conducts	Provided that:  Canadian, and/or Non-US Suppliers, Services, and/or Goods receive preference through value-added evaluation criteria, where feasible and permissible under Applicable Trade Agreements;
			1	
				A copy of the exemption authorization has been provided to Purchasing prior to the Contract Award.



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				The following exceptions are not subject to ELT Member approval and may be approved by the Authorized Person:				
				The removal of the requirement of Canadian Goods from Section 4. A and b), if replaced with Non-US Goods.				
Quebec								
Quebec	Regulation (March 6, 2025)	The government of Quebec imposes penalties of up to 25% for entities having an "establishment" in the United States who are bidding on public tenders in the health and education sectors.  Municipalities impose penalties up to 25% on entities having an "establishment" in the United States.  For invitation-only tenders, municipalities must invite only companies with a presence in Quebec or those with local commercial partners.	Establishment" means a place where an enterprise carries on its activities on a permanent basis, clearly identified under its name and accessible during regular business hours.	This Regulation applies to supply contracts for  (1) computer hardware and software;  (2) medical supplies and equipment;  (3) pharmaceutical products; and  (4) scientific instruments.				
Nova Scotia								
Nova Scotia	Official Statement (March 4, 2025)	The government of Nova Scotia decided that American businesses can no longer bid on provincial business. The government of Nova Scotia is actively seeking options to cancel existing contracts and reject bids outright.	N/A.	N/A.				
New Brunswick	(							
Currently no identifiable provincial responses to US tariffs re procurement.								
Newfoundland and Labrador								
Newfoundland and Labrador	Official Statement (March 4, 2025)	The government of Newfoundland and Labrador will review and halt procurement from the US "where possible".	N/A.	N/A.				



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Prince Edward Island							
PEI	Report, <u>Tariff</u> Response Plan  (March 4, 2025)	The government of PEI plans to review all government contracts with US businesses and organizations and look to limit procurement for US based companies moving forward.		N/A.			
Yukon							
Yukon	Official Statement (February 2, 2025)  Official Statement (March 4, 2025)	The government of Yukon plans to review territorial government procurement policies to exclude US companies and minimize the purchase of US goods and services.  The government of Yukon plans to reduce the purchasing of products of American origin and limit US business' access to government procurement.		N/A.			
Nunavut							
Nunavut	Press Release (March 4, 2025)	The government of Nunavut plans to review its procurement policies to reduce or eliminate purchases from US companies where possible.		N/A.			