

Expand Your Insights with Beyond eDiscovery Services

Companies involved in litigation or regulatory matters need more than a way to manage their electronic data, they need a strategic and practical approach to dealing with all documentary evidence issues. Beyond eDiscovery works in tandem with BLG's litigators to ensure clients make the most of electronic evidence while increasing the efficiency and effectiveness of the litigation team.

eDiscovery is integral to litigation and investigations. But as data types and volumes grow, discovery is getting more complicated and time consuming. A traditional hands-on-paper approach is usually inefficient and cost prohibitive.

Win with comprehensive data and legal review to surface the most relevant details to your case quickly, comprehensively and cost-effectively. We are confident that we can provide you with competitive pricing options personalized specifically to meet your needs.

Discover a better way

Beyond eDiscovery combines legal expertise with innovative technology, and works collaboratively with clients and advocates, to streamline your discovery process and focus on the most important information.

Beyond eDiscovery helps your legal team focus on asking strategic questions and building the most effective, cost-efficient eDiscovery project.

Why Our Clients Love Working With Us

Expert Leadership

Led by Senior Counsel with two decades of experience as a litigator and a leader in the development of eDiscovery standards and best practices.

By combining our litigation expertise with our best in class eDiscovery solution, we are able to provide strategic insights that add value and help litigators meet their goals beyond the technology element.

National Team

A national team of Case Managers, Analysts, and eDiscovery Lawyers is responsible for all aspects of handling, disclosing and exchanging producible records in investigations, arbitrations and litigation, and supports litigation teams in their use of electronic evidence throughout the life of a matter.

Top-Tier Technology

Beyond eDiscovery uses an advanced eDiscovery platform, called RelativityOne (RelOne), and brings to bear all of the artificial intelligence and workflow benefits offered by this leading platform. This will ensure that lawyer time is not spent on low-end document review work and allow litigators to perform sophisticated legal analyses economically.

Beyond eDiscovery

Our Service Offerings

Strategic document review



Cases with large volumes of electronic documents are simply too costly for traditional linear (one-by-one) review, even at offshore prices. Moreover, linear review is slow, inconsistent (as the number of reviewers rises, so too does the risk of inconsistent determinations) and is not amenable to knowledge transfer. Beyond eDiscovery has three eDiscovery lawyers, former litigators, who are proficient at using all of the advanced features of market-leading technology RelativityOne (RelOne). They use a strategic approach to assessing and culling down large data sets and planning document reviews. Beyond eDiscovery's lawyers work with BLG's litigators to triage review issues and limit human review to the smallest possible data set, significantly reducing the cost of overall document review. The results are often astounding: A few hours of time spent by an eDiscovery lawyer at the beginning of matter to assess and strategize the review can reduce eyes-on document review by dozens, or even hundreds, of hours.

Foreign language machine translation



Document sets involving languages other than English and French can present particular challenges during a large document review. The traditional method of dealing with foreign language documents is to hire foreign language reviewers to determine the relevance of the documents, and then send the relevant documents for official translation. This process can be slow and costly, and as with any document review project, when more reviewers are involved, the risk of inconsistent results rises. More recently, the use of machine language translation software has been offered by certain vendors, but the process can be costly and cumbersome, because vendors charge processing and hosting fees to put the documents into their system, time for technical staff to import and export documents and run the operations for translation, and usually charge by the word. Beyond eDiscovery has simplified and reduced the expense of this process by partnering with a world leader in neural machine language technology. Our translation technology is integrated with RelOne, and so reviewers can translate in bulk or on the fly as the review dictates. The translated documents can then be subjected to all of the analytics and artificial intelligence functionality of RelOne along with the whole corpus of the review.



À La Carte Pricing for eDiscovery Services (does not include lawyer time)

Service	Unit Fee	Amount
Relativity user licenses	Per user per calendar month or part of a month	No charge for BLG users No charge for first two external users, such as client representatives and experts, \$200 for each external user in excess of two users.
Relativity data processing	Per actual preprocessed GB, being the sum of the native file sizes before extraction	\$10 per GB
Relativity data hosting	Per actual uncompressed GB hosted per calendar month or part of a month	\$6 per GB per month (Review) \$2 per GB per month (Repository) \$1.50 per GB per month (Cold Storage)
Data processing and importing, Project Management, Case Administration, and assistance with searching and use of analytics	Per hour	\$275

All-in Pricing for eDiscovery Services

Includes all technical services and all hosting and processing charges, as well as strategic assessment, culling and planning of review by eDiscovery counsel. A quote for the document review portion of the project can be provided once data has been processed and assessed by eDiscovery counsel.

	Very Small	Small	Medium	Large	Very Large
	1-9 GB	10-100 GB	101-500 GB	501GB-1000 GB	>1 TB
	Approx 9,999 or fewer records	Approx 10,000-250,000 records	Approx 250,001-1,000,000 records	Approx 1,000,001-2,000,000 records	Approx 2,000,001+ records
Start-up Fee	\$2,000	\$5,500	\$11,000	\$18,000	\$30,000
Monthly per GB rate	\$25/GB/month	\$15/GB/month	\$10/GB/month	\$9/GB/month	\$8/GB/month

Beyond eDiscovery

Representative Work

Over 408,000 project-related documents were received for review in a construction matter under a very tight production deadline. In two hours, eDiscovery counsel assessed the data set in light of the pleadings and the dozens of litigation matters she had been involved in, and devised a strategy for the review. The production was completed with a total of 35 hours of eDiscovery counsel time and 110 hours of lawyer review time, for an effective review cost of only 12 cents per document.

BLG was provided with a hard drive of records (89,000+) to review for relevance and privilege. The senior litigator was concerned the deadline would not be met because the paralegal and senior associate on the file advised that they could not cull the dataset to less than 89,000 documents and believed all of the documents required review. The senior litigator, skeptically, asked eDiscovery counsel what could be done. With two days of work using advanced analytics, eDiscovery counsel was able to defensibly reduce the number of documents requiring eyes-on review to under 16,000: "Without utilizing the [Beyond eDiscovery] team, we would have wasted hours reviewing thousands of additional records and the deadline would have been impossible to meet."

A major financial institution provided BLG with 2.9 million documents in connection with a regulatory investigation. Price certainty was extremely important to the client. Working together, Beyond eDiscovery counsel and the BLG investigation team devised a strategy to perform the entire review for a budget of \$50,000. The document review to support the investigation report was completed well-within budget.

A BLG municipal lawyer was provided with 1.9 million documents, all pertaining to various construction projects relevant to a broad claim for compensation under the Expropriations Act (Ontario). Having never faced such a huge document set, the municipal lawyer did not know how to begin or how to provide the client with a reasonable estimate of cost that would be proportionate to the value of the claim. eDiscovery counsel worked with the municipal lawyer to break down the documents into meaningful, substantive sets of documents which were then triaged for review based on the issues in the case. Ultimately, just over 4,500 documents were produced, and the goal of proportionality was achieved.

In a case with over 1,000,000 documents, using a combination of targeted searching, conceptual analytics and continuous active learning, Beyond eDiscovery was able limit the number of documents requiring eyes-on review to 15% of the total data set.



Beyond eDiscovery - Legal Team



Kelly Friedman

Senior Counsel &
National Leader,
Beyond eDiscovery

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Kelly leverages over two decades of litigation experience and eDiscovery and privacy thought-leadership to bring a distinctively strategic approach to planning and executing discovery projects. She has appeared before administrative bodies and all levels of court in Ontario and the Supreme Court of Canada, is a co-editor of the International Code of Practice for Electronic Discovery, ISO/IEC 27050-3: 2017, an advisor to the Uniform Law Commission of Canada and a member of the Canadian Advisory Committee on Information Technology and Security (ISO SC27). In 2011, Kelly was recognized by *Canadian Lawyer Magazine* as one of the Top 25 Most Influential Lawyers in Canada for her work in the eDiscovery space, and since 2015 has been recognized annually in *Who's Who Legal: Canada* (E-Discovery Practitioners) and *Who's Who Legal Litigation: E-Discovery Lawyers*.



Kalie McCrystal

eDiscovery Associate
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Kalie has diverse expertise in eDiscovery, commercial litigation, arbitration, and intellectual property. Prior to her current role, Kalie was in-house counsel for Herschel Supply Company, where she advised the company on intellectual property, disputes, privacy, and commercial matters. Kalie has experience managing complex commercial litigation and arbitration matters involving extensive eDiscovery. She has appeared before all levels of court in British Columbia and has acted as counsel on ICC, SCC, and BCICAC arbitrations.



Theron Davis

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Theron brings years of litigation and arbitration experience with large-scale construction disputes arising out of commercial, industrial and infrastructure projects. Theron understands the needs of litigators and provides clients with strategic insights unique to their case by combining his litigation experience with his eDiscovery expertise.

Beyond eDiscovery - Senior Management Team



Cheryl Curran

Director, Beyond eDiscovery

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Cheryl is responsible for developing firm standards for the collection, processing, review and production of electronic data. She manages and mentors team members to adhere to firm standards and best practices using the firm's leading edge e-Discovery solutions and processes. She implements solutions that allow lawyers to have paperless discoveries and trials.

Cheryl advises lawyers, law clerks and clients on e-Discovery, document management, litigation-support applications and electronic courtrooms. She holds numerous litigation software certifications and is a Relativity Certified Administrator and Relativity Certified Review Specialist.



Anna-Lee Chow-Lin-On

Director, Beyond eDiscovery

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Anna-Lee is the Director, Special Projects for our Beyond eDiscovery team. As Director of Special Projects, some of her responsibilities include developing and implementing industry best practices, leading department initiatives to improve service levels, and assessing and implementing new technologies to increase efficiency. Anna-Lee also has operational responsibility for complex eDiscovery projects.