The government procurement process has its fair share of rules and regulations. You need a legal team that can anticipate and advise on any issues that may arise in the procurement process.

We regularly assist public authorities and private sector owners with developing and adopting a wide range of procurement models, plans and strategies, including:

- traditional formal call for tenders
- structured requests for expressions of interest
- request for qualifications
- request for proposals
- structured auctions

Our experience with relevant contracts, deliverables and other legal requirements includes:

- · working with clients to integrate a variety of project agreements for a streamlined project delivery approach
- preparing procurement and contract documents and agreements
- counselling clients on dispute avoidance, early dispute resolution and other strategies
- advising on project tender issues, including drafting tender documents to ensure the unique nature of institutional construction is adequately addressed

We represent businesses throughout the procurement and contracting stages, including:

- drafting, negotiating and reviewing contracts
- creating innovative and tax-effective infrastructure financing arrangements and payment mechanisms
- managing procurement processes
- resolving procurement disputes

We are actively involved in assessing best procurement practices in a range of jurisdictions, sectors and procurement authorities, including federal government agencies such as:

- Public Services and Procurement Canada
- Department of National Defence
- Canadian Air Transport Security Authority
- Royal Canadian Mint

## Experience

Several Canadian and foreign companies in disclosures to and investigations by Public Services and Procurement Canada pursuant to the Integrity Regime.

A Fortune 500 company in relation to internal investigations of potential integrity violations in PPP projects by its Canadian subsidiary.

A Fortune 500 company, as a third party to investigate and certify to Public Services and Procurement Canada that the Canadian subsidiary had no involvement in matters arising from a deferred prosecution agreement concluded by the parent company with the US DOJ and SEC.

## **Key Contacts**

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