

Real estate is an essential part of almost every business in Canada – one that is increasingly multi-faceted and sophisticated. You need lawyers with industry knowledge, in-depth experience and a team approach to providing value-driven service.

Our national real estate group is an integrated team of leading practitioners, junior lawyers and paralegals. We have industry-recognized experience in:

- real estate investments
- development
- finance
- leasing

We understand the dynamics of real estate deals, including lending requirements, regulatory process and tax. Our industry knowledge and experience means successful outcomes for our clients.

We act for regional and national clients, ranging from some of the biggest institutional real estate investors and lenders in Canada to regional and family driven enterprises, all of whom depend on our ability to get deals done.

We represent clients in many areas, including:

- hotel and hospitality
- municipal governments
- provincial agencies
- educational institutions

## Specializations

## Leasing

When leasing is part of your real estate strategy, it's crucial to have advisors who understand commercial real estate.

## Real Estate Investments

Our first-class team focuses on managing risk and positioning your real estate investment for maximum return.

## Real Estate Lending & Financing

We have the knowledge, experience and tenacity to address your real estate financing issues and achieve your goals.

## Real Estate Project Development

A successful real estate development project needs a skilled team who understands the development process.

## REITs

Our integrated securities, tax and real estate team will make sure your REIT is optimally structured and organized.

## Experience

City of Ottawa, Stage 2 Transit Project: land assembly including expropriations, municipal and railway regulatory advice, and negotiating complex agreements with public authorities, crown corporations, educational institutions and private sector property owners. The Stage 2 Rail Transit Project is a \$3.6 billion investment.

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Southern Railway of British Columbia Limited & affiliated companies within the Washington Group of Companies, in an exchange of lands and associated property and rail transport rights with the Vancouver Fraser Port Authority. There were seven properties involved, all with significant legal and/or operational issues, with a combined value of more than \$200 million.

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A provincial insurance corporation in the sale of a portfolio of properties to a series of buyers. The collective valued purchase price was more than \$200 million.

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A large institutional commercial real estate lender and servicer in all jurisdictions in Canada on ongoing various commercial real estate lending work.

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The developer of a branded hotel/residence project in Kelowna, British Columbia, which will include 174 hotel rooms and 40 residences, branded under a major U.S.-based franchisor.

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An international consolidator of apartment rentals, operating as hotels or short-term stays, and marketed through web-based services.

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## Related Expertise

Retail & Hospitality

Real Estate Disputes & Litigation

## BLG Can Also Help You With

Beyond Leasing

Beyond Consulting

# Development Projects

From high-profile real estate developments to smart city planning and infrastructure, BLG offers you an experienced partner with cross-sector and practice expertise, a national reach and an innovative mindset. To read more about BLG's experience, or to see what development projects we are involved in, please visit our [Development Projects](#) page.

Your ambition. Our advice.  
M&A at BLG.

At the heart of every M&A opportunity is an ambition — to harness a market opportunity, to forge a new partnership, to shape growth on your terms. Strengthen and support your goals, backed by BLG's strong regulatory acumen and deep expertise in the sectors driving the Canadian economy today and tomorrow.

## Key Contacts

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