

## EVENT

# Practical business law for Canadian higher education institutions



May 08, 2023  
12:00 p.m. - 1:30 p.m. ET



Webinar  
12 p.m. – 1:30 p.m. EST

Connection details and links will be provided after you register.

Please join hosts [Victoria Prince](#) and [Dan Michaluk](#) on May 8 for a session that will give university and colleges administrators and legal counsel practical guidance on relevant business law matters.

## IT Contracting

IT contracting is not a new demand on universities and colleges, but as networks (and their data) move more into the cloud there are special risks to manage in contracting with vendors, and bargaining power can be limited. [Eric Boehm](#) and [Katherine Stanger](#) have expertise helping higher education and other organizations assess their requirements and risks and negotiating optimal deals. In this session, they will provide practical guidance to IT administrators, university counsel on how best to approach this important subject.

## Real Estate

Higher education institutions are engaging more regularly with the private sector for complex, mixed-use developments. These private sector partners often have expertise in real property development and co-ownership structures with other private sector parties. However, in our experience they are often not aware of the unique legal issues that can arise when engaging with higher ed. [Piper Morley](#) (land use planning and municipal law), [Brennan Carroll](#) (commercial real estate law), and [Kasim Salim](#) (procurement and construction) will provide a short presentation that focuses on various issues such as procurement, development charges, taxes (including property taxes and land transfer taxes), and more.

## Commercialization

With costs increasing and revenues often a challenge, colleges and universities are increasingly considering potential commercial activities. [Ryma Nasrallah](#) and [Katherine Carre](#) will discuss some of the legal implications for higher education institutions as they attempt to navigate those opportunities.

## GDPR issues

Canadian universities and colleges have lived with the European Union's General Data Protection Regulation for five years, but it still raises significant questions. [Dan Michaluk](#) will sit with BLG partner and GDPR practitioner [Elisa Henry](#) to explore issues relating to the GDPR's scope and key requirements as well as its application to overseas recruitment, research and contracting with EU entities.

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## CPD information

BC | This course has been accredited for 1.5 hours. Course name: Higher Education Webinar. Course number: N08052023.

ON | This Program is eligible for 1.5 Substantive hours.

QC | Please note, the concept of "recognition" or "accreditation" has been abolished. By doing this, the Barreau is trying to make it easier for lawyers to claim mandatory CLE credits without a formal accreditation process. It is now up to individual lawyers to determine the eligibility of a training activity and to declare the hours in their "Dossier de formation en ligne".