

In today's world, technology is integral to products, services, industries and markets, evolving so rapidly it is a challenge for business to keep pace. You need a legal team that can provide the practical advice to adapt and plan for what's next.

Our nation-wide Technology Group has proven expertise in providing technology law and related procurement and intellectual property services to clients in all industry sectors, including information technology and healthcare. We help clients find innovative and practical solutions to legal and regulatory matters.

Our group is a recognized leader in providing IT law services and advice, including the procurement of system acquisitions, software licensing, outsourcing, the use of cloud computing and "shared" regional and provincial IT systems.

The Technology Group is made up of a team of diverse, multidisciplinary lawyers and patent agents. We provide a range of IT and procurement law-related services and legal advice in both daily requirements and complex matters, including:

- the development, licensing and protection of technology and related intellectual property rights
- technology and systems procurement, including licensing of hardware and software
- software development arrangements
- distribution agreements
- IT outsourcing arrangements
- technology-related contractual disputes
- website development and hosting agreements
- development of document retention policies
- Canada's Anti-Spam Legislation (CASL)
- consulting/professional services agreements
- confidentiality and non-disclosure agreements
- insurance and risk management applications
- litigation and dispute resolution

We also help clients develop strategies and policies that are relevant to their businesses, including:

- domain registration strategies
- electronic banking
- using the internet for marketing and trade
- electronic data interchange and negotiation of trading partner agreements
- developing policies related to email and internet use by employees
- electronic network security

- portal agreements
- electronic formation of contracts
- privacy issues
- tax issues
- jurisdictional issues

We represent clients from a wide range of areas, such as:

- banking
- retail
- hospitals
- school boards
- postsecondary
- government
- insurance
- start-ups

Experience - Mergers & Acquisitions

Virtu Financial, Inc. (NASDAQ: VIRT), a high-frequency trading and market making firm, on the Canadian aspects of its US\$1.3 billion acquisition of Investment Technology Group (NYSE: ITG), a global financial technology company, which includes Canadian investment dealers.

Lightspeed (TSX: LSPD), montreal-based cloud ecommerce platform in its acquisition of Chronogolf, a private golf course facilities management company.

RBC capital partners in the US\$405 million sale of its interest in Wave Financial, a provider of software solutions and services to help small businesses manage their finance.

Reflex Photonics, Inc., a global leader in rugged high-reliability optical transceiver modules for space, defence, aerospace, and industrial applications, and its shareholders (including Fonds de Solidarité FTQ), BDC Capital, MsBi, Gestion Allard Dubé, FIER SUCCES) in the sale of 100% of the shares to UK based Smiths Interconnect.

Alcumus Holdings (portfolio company of Inflexion Private Equity) in its acquisition of eCompliance, a workplace safety SAAS provider.

Inpixon Canada Inc., a provider of indoor Positioning Analytics, in its acquisition of Locality Systems Inc., a private technology company specializing in location intelligence solutions.

BIG Blockchain Intelligence Group Inc. (CSE: BIGG), an information technology company focusing on the development of blockchain technology solutions, search and data analytics, in its acquisition of all issued and outstanding shares of

Netcoins Holdings Inc. three subsidiaries.

Factora Solutions, in connection with their acquisition by PTC, a Boston-based publicly traded industrial software company.

Besurance Corporation, a private insurance and technology incubator, in its acquisition of Fenchurch General Insurance, a private insurance company.

Experience - Corporate and Securities

McKinsey & Company on their venture capital investment and collaboration agreement in Element AI Inc.'s \$200 million Series B equity financing round, a company that builds artificial intelligence (AI) tools for enterprises.

Caisse de dépôt et placement du Québec in a \$18 million venture capital equity investment in TrackTik Software Inc., a security workforce management software company.

Cannacord Genuity Corp., as agents, in Goldspot Discoveries Inc.'s, a technology/investment company that has developed artificial intelligence for mineral exploration, private placement of \$7.5 million of subscription receipts, related to its reverse takeover of Duckworth Capital Corp.

Investors, led by iNovia Capital, in a Series A venture capital round in Planned Enterprise Inc.

Titan Medical Inc. (TSX: TMD) (NASDAQ: TMDI), medical device company focused on the design, development and commercialization of a robotic surgical system, in its \$25 million public offering.

Caisse de Dépôt et Placement du Québec, as lead investor, in Dialogue Technologies \$40 million series B financing round, a provider of virtual healthcare solutions for employees.

Related Expertise

Information Technology

Health Informatics

Procurement


Cybersecurity, Privacy & Data Protection


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