

U.S. companies operating in Canada need skilled local counsel to help them develop sound strategies and navigate our laws. Canadian companies doing business in the U.S. need access to a developed and trusted network of legal and financial contacts.

With over 725 legal professionals in 5 cities across Canada, we give you access to comprehensive and multidisciplinary legal support in all 10 provinces and 3 territories.

We provide advice and counsel on Canadian law to thousands of U.S. businesses that are directly or indirectly active in Canada across a broad range of sectors and industries. Our full service offering includes areas such as:

We have Canada's largest dedicated international trade practice, and are uniquely positioned to provide comprehensive assistance to U.S. stakeholders on:

- NAFTA/USMCA
- the Canada-EU Comprehensive Economic and Trade Agreement (CETA)
- the Trans-Pacific Partnership (TPP)
- all other cross-border trade and investment matters, including customs and tariffs, compliance with sanctions and export control laws

We act for clients across a broad range of sectors and institutions, including:

- insurers
- banks
- education
- manufacturers
- financial
- mining
- oil & gas
- life sciences
- energy
- technology
- infrastructure & PPP
- consumer
- aerospace
- defence & security

## Experience

Amazon on multiple labour and employment, privacy, class action and competition law matters

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Netflix with the complex regulatory advice on all aspects of the company's operations in Canada, including on the establishment of Netflix Canada and its C\$500 million Canadian production investment

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Berkshire Hathaway Energy Company, in its indirect share purchase acquisition of the Montana Alberta Tie-Line from Enbridge Inc., a 215 mile, 230-kV merchant transmission line running from Great Falls, Montana to Lethbridge, Alberta, for an approximate purchase price of \$200M.

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Pan American Silver Corp. in its US\$1.07 billion acquisition of Tahoe Resources Inc.

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The Government of Canada in its C\$4.5 billion purchase of Kinder Morgan's Trans Mountain Pipeline.

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CanniMed Therapeutics Inc., in its contest for control with Aurora Cannabis, including hearings before the Ontario and Saskatchewan securities commissions, and favourable resolution; its proposed and abandoned acquisition of Newstrike Resources Ltd., by way of a share exchange and its prior \$60 million initial public offering.

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Morgan Stanley and M. Klein & Co. as financial advisers in the \$18.3 billion acquisition of Randgold Resources by Barrick Gold.

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Anheuser-Busch InvBev in the Canadian aspects of its US\$23.5 billion note exchange, as well as its record-breaking C\$2 billion maple bond offering, and C\$1.2 billion private placement of senior unsecured notes.

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Stone Canyon Industries, LLC in its acquisition from Platinum Equity of BWAY Corp. for US\$2.4B.

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HollyFrontier Corp. in its CDN\$1.125B acquisition of Suncor Energy Inc.'s Petro-Canada Lubricants Unit.

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Caesars Interactive Entertainment in its US\$4.4B sale of its Playtika social and mobile games business to Alpha Frontier Limited.

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Securian Financial Group in its proposed acquisition of the Affinity business of ivari.

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Dolly Varden Silver Corporation in a simultaneous hearing of the British Columbia and Ontario Securities Commissions after a hostile takeover bid by US-based Hecla Mining Company.

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Volkswagen, Audi and lead counsel to Porsche on multiple class actions concerning vehicle emissions compliance

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AmeriPride Services Inc. in its US\$1 billion acquisition by Aramark.

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Cabela's Incorporated in its US\$5.5 billion acquisition by Bass Pro Shops.

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VCA, Inc., in connection with their US\$9.1 billion acquisition by Mars, Incorporated

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## Related Expertise

United Kingdom and Europe

Latin America & the Caribbean

Japan

China

Korea

## BLG can also help you with

Mergers & Acquisitions

Disputes

Labour & Employment

International Trade & Investment

Cybersecurity, Privacy & Data Protection

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## How can we help?

Do you have a specific question about doing business in Canada or would you like more information on our services?

## Spotlight: U.S. Perspectives Series

A regular series of perspectives based on a broad range of topics to help U.S. businesses and counsel learn more about, and excel in, the Canadian marketplace.

### Trending now: 10 tips for U.S. entities seeking to incorporate a Canadian subsidiary

Canada has a number of unique features when it comes to private law and regulatory law, and U.S. entities need to be mindful when looking to incorporate a Canadian subsidiary. This article provides an overview of commonly asked questions that arise in connection with the establishment of a new Canadian subsidiary