# Health Informatics

It's key to have a trusted legal team to help you procure, acquire and license your hardware, software and IT-related services, including ensuring your technology complies with privacy laws.

Our cutting-edge concepts and best practices help clients procure health care technology in Ontario, including a database of hundreds of RFIs, RFPs, VORs and other recent procurement documents.

We advise health care institutions on a variety of issues, including:

- implementing province-wide IT initiatives involving more than 100 hospitals dealing with critical care, emergency department, surgical efficiency, and eMPI, WTIS and PACS services
- negotiating contracts with most major Canadian and U.S. IT product and service providers, including Epic, Cerner, MEDITECH and all major diagnostic imaging companies
- conducting collaborative IT arrangements
- spinning-off health technology to third parties

Our clients include:

- long-term care facilities
- community hospitals
- large teaching hospitals
- laboratories
- CCACs (in Ontario)
- Local Health Integration Networks (LHINs) and multiple-LHINs
- private health care companies

We're actively involved in the health care informatics community, including as members of Digital Health Canada.

## Experience

- Advised on province-wide information technology initiatives involving more than 100 hospitals with regards to critical care, emergency department, surgical efficiency, and eMPI, WTIS and PACS services.
- Regularly deal with the majority of the major Canadian and U.S. IT product and service providers on behalf of health care institutions for the provision of health information technology solutions, and as a result understand their forms of agreement and their processes for negotiating contracts.
- Advise groups of hospitals, Local Health Integration Networks (LHINs) and multiple-LHINs on the conduct of collaborative IT arrangements that comply with applicable privacy laws. For example, we

advised a Local Health Integration Network on privacy and data-sharing principles for a multi-facility shared diagnostic imaging repository.

- Advise both community and teaching hospitals on the conduct of significant IT-outsourcing arrangements. We are advising community and teaching hospitals on the implications of the recent audit reports, guidelines and directives in Ontario on the conduct of their procurement activities of information technology solutions to ensure that they are both efficient and consistent with their obligations.
- Advised a teaching hospital on the spin-off of its PACS technology to a third party and the provision of the PACS services to the hospital through a long-term agreement.

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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