



## Andrew Hennigar

### Partner

T 604.632.3548  
F 604.687.1415  
Vancouver  
[AHennigar@blg.com](mailto:AHennigar@blg.com)  
[LinkedIn](#)

[Mergers & Acquisitions](#)  
[Corporate Finance](#)  
[Corporate Commercial](#)  
[Private Equity](#)  
[Private Company](#)  
[Private Equity & Venture Capital](#)  
[Technology](#)

Andrew's practice is focused primarily on merger and acquisition transactions for private companies, with a particular emphasis on the technology, professional services, manufacturing and industrial sectors. This includes whole company acquisitions and divestitures, distressed/bankruptcy M&A, venture capital and private equity transactions, and strategic alliances and partnerships.

His expertise extends to Canada-U.S. cross-border transactions. Andrew began his career in New York and spent several years working at a leading law firm there before relocating to Vancouver.

## Experience

- **Technology**
  - Spectrum Mobile Health ULC (Firstline) in its sale to Fairlong Capital.
  - Mercury Technologies Inc., a fintech company, in its acquisition of Teal Platforms Inc.
  - STN Video Inc., the North American industry leader in digital sports content distribution, in its sale to global sports media company Minute Media.
  - Netflix, Inc. on the Canadian aspects of its global acquisition of animation studio Animal Logic Studios.
  - Exo Imaging Inc. on its acquisition of MedoAI.
  - Netflix, Inc. on the Canadian aspects of its global acquisition of Scanline VFX, Inc.
  - Shearwater Research Inc. in its sale to U.S. private equity fund BRS & Co.

- Global Physical Asset Management Inc., a technology provider for digital field service in inspections, in its sale to Metso Outotec.
- Ericsson on the Canadian aspects of the sale of its IoT business to Aeris Communications Inc.
- TIFIN Group, a fintech platform using AI for wealth and asset management, in its acquisition of Amicus.io.
- InvestX Capital Ltd., a leading private market secondaries platform and financial technology company, in its investment from strategic investors Jefferies Financial Group Inc., Virtu Financial and Canaccord Genuity Group Inc.
- Aimia Loyalty Solutions in its merger with Kognitiv Corporation to form a technology-forward loyalty solutions provider.
- IFS AB in its acquisition of software developer Clevest Solutions Inc., and as Canadian counsel in its acquisition of Axios Systems.
- STN Video Inc. in its acquisition of Vedia Technologies Inc. (dba Raw Shorts).
- Frontier Growth in its investment in Jane Software Inc.
- A Fortune 100 technology company in multiple acquisitions of intellectual property assets.
- **Manufacturing and Distribution**
  - Vance Street Capital in its acquisition of Damotech.
  - Sinclair Dental Co. Ltd. in its sale to Medline Corporation.
  - FT Synthetics Inc. in its sale to an affiliate of Standard Industries Inc.
  - Bellpark Horticulture, a supplier of automation systems for the agriculture industry, in its sale to AdeptAg.
  - Bastide le Confort Medical in its acquisition of Medpro Respiratory Care.
- **Professional Services**
  - Fisgard Asset Management Corporation in its sale to Neighbourhood Holdings Ltd.
  - TriMech Group in its acquisition of CIMSoft Corp.
  - TriMech Group in its acquisition of MAKO Design and Invent.
  - Tamwood International College in its sale to International Language Academy of Canada (ILAC).
  - ACI Argyle Communications Inc., one of Canada's leading independent public relations and communications firms, in the creation of believeco:partners, a national public relations, brand management, and indigenous relations platform.
  - Ausenco Engineering Canada Inc. in its acquisition of Hemmera Envirochem Inc.
- **Retail and Hospitality**
  - Infinity RRGB Ventures Inc., the sole Canadian franchisee and operator of Red Robin restaurants, in its sale to Salt Creek Capital.
  - Alterra Mountain Company in its acquisition of Mike Wiegele Heli-Skiing.
  - FW Fitness BC Ltd. in its acquisition of the assets of SNFW Fitness BC Ltd (Steve Nash Fitness World) pursuant to a receivership sale.
  - JD Sports Fashion plc in its acquisition of Onepointfive Ventures Inc. (dba Livestock).
- **Industrial**
  - Knappett Group in its sale to Matcon Construction.
  - Endless LLP on the Canadian aspects of its acquisition of ASCO Group Ltd.
  - Evergen Infrastructure Corp. in its acquisition of Sea to Sky Soils, Net Zero Waste Abbotsford, Fraser Valley Biogas, and GrowTEC.
  - HHS Drilling and Blasting in its sale to an affiliate of Cassiar Partners.
  - Canwest Tanks & Ecological Systems Inc. in its sale to a confidential buyer.
  - Finning International Inc. in its acquisition of the 4Refuel group of companies.
  - Carbon Resource Recoveries GmbH in the Canadian aspects of its sale to Klean Industries Inc.

## Presentations & Publications

- Author, "Technology M&A trends: Reflecting on 2023 and predictions for 2024", BLG Article, January 2024
- Author, "Planning a business exit: 8 ways to set your business up for success", BLG Article, May 2023
- Author, "Technology M&A trends: What to expect in 2023", BLG Article, January 2023
- Author, "BLG clients Aimia Inc. and Kognitiv Corporation have a significant win", BLG Article, June 2020
- Author, "Growth by acquisition: Strategies for improving transaction success", BLG Article, February 2020

## Beyond Our Walls

### Professional Involvement

- TechExit.io Conference Steering Committee (2024)
- Association for Corporate Growth (BC Chapter), Board Member
- Peter A. Allard School of Law, University of British Columbia, Adjunct Professor (2018-present)

## Awards & Recognition

- Recognized in the 2026 edition (and since 2024) of *The Best Lawyers in Canada*® (Leveraged Buyouts and Private Equity Law) and since 2021 (Corporate Law) and since 2022 (Mergers and Acquisitions Law)
- Recognized in the 2026 edition (and since 2024) of *Chambers Canada* (Corporate/Commercial (British Columbia))
- Recognized in the 2025 edition of *IFLR1000* (Mergers and Acquisitions)
- Recognized in the 2025 edition (and since 2022) of *Lexpert Special Edition: Technology*
- Recognized in the 2024 edition (and since 2022) edition of *Lexpert Special Edition: Health Sciences*
- Recognized in the 2025 edition of *The Canadian Legal Lexpert*® *Directory* (Mergers & Acquisitions), since 2022 edition (Private Equity) and since 2023 (Corporate Commercial Law)

## Bar Admission & Education

- British Columbia, 2012
- New York, 2007
- JD, University of Toronto, 2006
- BCom, McGill University, 2003



---

## **BLG | Canada's Law Firm**

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

[\*\*blg.com\*\*](https://www.blg.com)

© 2026 Borden Ladner Gervais LLP. Borden Ladner Gervais LLP is an Ontario Limited Liability Partnership.