

Frazer House

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Capital Markets
Mergers & Acquisitions
Financial Services
Technology
Renewable Energy
Private Equity & Venture Capital

Frazer is a corporate lawyer who advises public and private companies and financial sponsors on mergers and acquisitions, investments, financings and other corporate transactions.

Frazer has substantial experience leading and advising on domestic and cross-border transactions, focusing on the financial services, insurance and technology sectors. His practice includes public and private acquisitions, divestitures and strategic investments. He advises buyers and sellers throughout the transaction process, structuring and negotiating transactions to achieve clients' business objectives.

Frazer also advises issuers, investment dealers and institutional investors on public and private securities offerings, including domestic and cross-border financings.

Frazer is BLG's technology sector lead in Toronto.

Experience

- **Mergers & Acquisitions**
  - **Private Equity and Other Private Acquisitions**
    - The Gryphin Advantage, a Canadian managing general agency (MGA), in its acquisition of Groupe Financier Boulos, a Québec MGA with a long-standing client base of independent financial advisors.

- StanCorp Financial Group on the sale of its Canadian employer voluntary benefits business to Blue Cross Life Insurance Company of Canada
- Banneker Partners
  - in its acquisition of Remsoft
  - in its acquisition of Lim Geomatics
  - in its acquisition of LOGR
  - in its acquisition of Inflor
- Hubbell Incorporated in its US$830 million acquisition of DMC Power
- H.I.S. Group
  - in its C$44 million acquisition Jonview, a division of Air Transat
  - in its acquisition of Merit Travel
  - in its acquisition of Canadian College of English Language
- Next plc in its £115.2 million acquisition of FatFace
- Trichome Financial in its acquisition of James E. Wagner Cultivation
- MediaXP in its acquisition by OverActive Media Group
- Opticann in its acquisition by Heritage Holdings
- EnerCare in its C$550 million acquisition of the OHCS business of Direct Energy, including the sponsorship and naming of the EnerCare Centre
- The ADT Corporation in its C$555 million acquisition of Reliance Protectron from Alinda Capital Partners
- Imperial Capital in its acquisition of VetStrategy

Public Markets Acquisitions

- Guardian Capital Group Limited in its C$1.67 billion go-private transaction with Desjardins Global Asset Management Inc.
- Payfare in its C$201.5m acquisition by Fiserv
- Perk.com in its US$42.5 million acquisition by RhythmOne plc
- Merus Labs in its C$342 million acquisition by Norgine B.V.
- Trichome Financial
  - in its C$100 million acquisition by IMC
  - the subsequent acquisition of MYM Nutraceuticals
- Pollard Banknote in its C$51 million unsolicited takeover bid and acquisition of INNOVA Gaming
- Scientific Games in its C$775 million acquisition of NYX Gaming
- Brookfield Property Partners in its C$5 billion acquisition of Brookfield Office Properties
- Inmet Mining in its C$5.1 billion unsolicited acquisition by First Quantum Minerals
- Cormark Securities as financial advisor to the special committee of RF Capital in its C$597 million acquisition by iA Financial
- Morgan Stanley as financial advisor to the special committee of Dominion Diamond Corporation in its US$1.2 billion acquisition by The Washington Companies
- Canaccord Genuity as financial advisor to the special committee of Nuuvera in its C$425 million acquisition by Aphria and to Cresco Labs in its C$1.1 billion acquisition of Origin House

Capital Markets

Venture Capital

- Puma Growth Partners in its US$11.2 million Series A investment in Azoma
- Wisedocs
  - in its C$12.7 million Series A financing round
  - in its C$4.5 million Series A venture debt facility with CIBC Innovation Banking
- Exact Imaging
  - in its Series D bridge round

        - in its Series E and Series E Extension financing rounds
        - and in other financings
    - Syqe Medical in its US$40 million Series B financing round
    - RNA Disease Diagnostics in its seed funding round
    - Numerous early-stage life sciences investments on behalf of CPPIB, iGan, Orbimed, Amplitude Ventures, and BDC Capital
    - Synaptive Medical in venture and other financings
    - Numerous university intellectual property spin-off transactions
- **Strategic Investments**
    - NowLake Technology in its C$15 million investment in Axis Auto Finance and related strategic partnership
    - atai Life Sciences in its US$12.3 million strategic investment in IntelGenx and related strategic partnership agreement
    - Evotec in its C$27 million strategic investment in Sernova and related global strategic partnership
    - NowLake Technology in its C$15 million strategic investment in Axis Auto Finance
    - The Green Organic Dutchman in Aurora's C$55 million strategic investment and related investor rights and supply agreements
    - Orion Mine Finance in its C$40 million of strategic investments in BlackRock Metals including a strategic equity position and off-take financing arrangements
    - KentuckyWired Operations Co as the successful proponent for the US$391 million Next Generation Kentucky Information Highway
    - Tilray on its 50/50 joint venture with AB InBev
    - Brookfield Asset Management in its US$9.25 billion acquisition of GGP
    - ArcelorMittal in the restructuring of its joint venture and offtake arrangement in connection with Baffinland Iron Corporation's Mary River Project
- **Public Markets Financings**
    - Morgan Stanley in Fusion Pharmaceuticals' C$212.5 million initial public offering
    - Brookfield Business Partners in its spinoff and initial public offering
    - Trichome Financial in its reverse takeover and listing on the TSX Venture Exchange
    - BMO Capital Markets, RBC Capital Markets and Morgan Stanley as joint book-running managers in Pattern Energy Group's US$352 million initial public offering
    - Numerous follow-on financings on behalf of issuers and nearly every dealer on the street for names such as OpenText Corporation, New Gold, i-80 Gold, Maritime Gold, Revival Gold, Rackla Metals, Founders Metals, Volt Lithium, Collective Mining, Pattern Energy, Profound Medical, Antibe Therapeutics, Cardiol Therapeutics, Kalytera Therapeutics, The Green Organic Dutchman, HEXO Corp., Village Farms, Supreme Cannabis, Chemtrade Logistics, Brookfield Property Partners, Brookfield Renewable Partners, Fairfax, and Manulife
- **Debt Capital**
    - Ontario Teachers' Cadillac Fairview Properties Trust
        - in its US$800 million 2.5% senior unsecured notes
        - in its US$800 million 4.125% unsecured notes
    - The syndicate of underwriters in OpenText Corporation's US$250 million senior unsecured notes
    - Trichome Financial as lender in numerous secured debt financings
    - The Green Organic Dutchman
        - in its senior secured facility with a private lender
        - in its working capital facility secured by receivables with Cortland Credit

Insights & Events

- Author, "Pre-seed to exit: takeaways from Toronto Tech Week 2026", BLG Article, June 2026
- Author, "Scaling smarter: How tech startups can boost growth with venture debt", BLG Article, September 2025
- How to turn your AI startup into tomorrow's success story: Tips from Wisedocs founders Connor Atchison and Jenna Earnshaw, BLG Perspective, November 2024
- Co-author, "Equity Capital Markets in Canada: Regulatory Overview," Thomson Reuters Practical Law, October 2022

Beyond Our Walls

Community Involvement

- Board Member and Governance Committee, Canadian Music Centre

Awards & Recognition

- Recognized in the *Legal 500* as a Rising Star (Cannabis)

Bar Admission & Education

- Ontario, 2013

- JD, Osgoode Hall Law School, 2012
- BA (with Distinction), Trinity College, University of Toronto, 2008

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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