

## United States

U.S. companies operating in Canada need skilled local counsel to help them develop sound strategies and navigate our laws. Canadian companies doing business in the U.S. need access to a developed and trusted network of legal and financial contacts.

With over 725 legal professionals in 5 cities across Canada, we give you access to comprehensive and multidisciplinary legal support in all 10 provinces and 3 territories.

We provide advice and counsel on Canadian law to thousands of U.S. businesses that are directly or indirectly active in Canada across a broad range of sectors and industries. Our full service offering includes areas such as:

We have Canada's largest dedicated international trade practice, and are uniquely positioned to provide comprehensive assistance to U.S. stakeholders on:

- NAFTA/USMCA
- the Canada-EU Comprehensive Economic and Trade Agreement (CETA)
- the Trans-Pacific Partnership (TPP)
- all other cross-border trade and investment matters, including customs and tariffs, compliance with sanctions and export control laws

We act for clients across a broad range of sectors and institutions, including:

- insurers
- banks
- education
- manufacturers
- financial
- mining
- oil & gas
- life sciences
- energy
- technology
- infrastructure & PPP
- consumer
- aerospace
- defence & security

## Experience

- Amazon on multiple labour and employment, privacy, class action and competition law matters
- Netflix with the complex regulatory advice on all aspects of the company's operations in Canada, including on the establishment of Netflix Canada and its C\$500 million Canadian production investment
- Berkshire Hathaway Energy Company, in its indirect share purchase acquisition of the Montana Alberta Tie-Line from Enbridge Inc., a 215 mile, 230-kV merchant transmission line running from Great Falls, Montana to Lethbridge, Alberta, for an approximate purchase price of \$200M.
- Pan American Silver Corp. in its US\$1.07 billion acquisition of Tahoe Resources Inc.
- The Government of Canada in its C\$4.5 billion purchase of Kinder Morgan's Trans Mountain Pipeline.
- CanniMed Therapeutics Inc., in its contest for control with Aurora Cannabis, including hearings before the Ontario and Saskatchewan securities commissions, and favourable resolution; its proposed and abandoned acquisition of Newstrike Resources Ltd., by way of a share exchange and its prior \$60 million initial public offering.
- Morgan Stanley and M. Klein & Co. as financial advisers in the \$18.3 billion acquisition of Randgold Resources by Barrick Gold.
- Anheuser-Busch InvBev in the Canadian aspects of its US\$23.5 billion note exchange, as well as its record-breaking C\$2 billion maple bond offering, and C\$1.2 billion private placement of senior unsecured notes.
- Stone Canyon Industries, LLC in its acquisition from Platinum Equity of BWAY Corp. for US\$2.4B.
- HollyFrontier Corp. in its CDN\$1.125B acquisition of Suncor Energy Inc.'s Petro-Canada Lubricants Unit.
- Caesars Interactive Entertainment in its US\$4.4B sale of its Playtika social and mobile games business to Alpha Frontier Limited.
- Securian Financial Group in its proposed acquisition of the Affinity business of ivari.
- Dolly Varden Silver Corporation in a simultaneous hearing of the British Columbia and Ontario Securities Commissions after a hostile takeover bid by US-based Hecla Mining Company.
- Volkswagen, Audi and lead counsel to Porsche on multiple class actions concerning vehicle emissions compliance
- AmeriPride Services Inc. in its US\$1 billion acquisition by Aramark.
- Cabela's Incorporated in its US\$5.5 billion acquisition by Bass Pro Shops.
- VCA, Inc., in connection with their US\$9.1 billion acquisition by Mars, Incorporated

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## **BLG | Canada's Law Firm**

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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