

Bill Woodhead

Partner

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Public Infrastructure
Construction
Corporate Commercial
Mergers & Acquisitions
Private Company
Data Centres & Digital Infrastructure

Bill is the Co-Lead of the Data Centres & Digital Infrastructure group. He maintains a broad infrastructure and energy projects practice, leading complex mandates across Canada for public and private sector clients. He advises on project development, procurement, delivery and strategic transactions involving data centres, data centre development, major infrastructure, energy and industrial projects of all sizes.

With more than a decade of experience in this space, Bill works with owners, investors, contractors, developers, hyperscalers and public authorities on some of Canada's most significant capital projects. Clients rely on him for practical, commercially focused advice that balances risk allocation, cost certainty, stakeholder consultation, regulatory considerations and project objectives.

Bill advises across the full project lifecycle, from procurement strategy, RFPs and commercial structuring to long-term design, build, finance, operations and maintenance arrangements.

He helps clients move data centre and AI infrastructure projects from concept to delivery, including by addressing grid connection, power supply, construction contracting and commercial considerations.

Bill advises on:

- Data centre and AI infrastructure development, grid connection and construction contracting
- Public-private partnerships (P3s) and project structuring
- Procurement law, tendering and major capital infrastructure delivery

- Energy projects and industrial facilities
- Rail, transit and transportation infrastructure
- All types of project delivery including design-bid-build, construction manager at risk (CMAR), design-build (DB), progressive design-build (PDB), engineering procurement and construction (EPC) and integrated project delivery (IPD)
- Mergers and acquisitions involving infrastructure, energy and digital infrastructure assets

Experience

- Advised the Calgary Airport Authority on the development of procurement and construction delivery project documents for several capital projects.
- Advised several data centre developers in their long lead procurement, construction and consulting agreements for data centres in Alberta and Ontario.
- Acted for proponents in connection with their bids to design, build, finance and maintain various public social infrastructure projects in Alberta.
- Acted for SAIT throughout procurement of its Campus Centre Redevelopment Project and developed a custom suite of progressive design-build contracts, including pre-construction design services, enabling works and design-build construction contracts.
- Acted for a non-owner participants in the negotiation of an integrated project delivery (IPD) contract to delivery a nuclear reactor at Ontario's Darlington site.
- Advised a prominent solar energy production company, in connection with its joint venture with a first nation to develop a solar farm in Alberta.
- Advised several municipalities and crown corporation on procurement policy and prepared procurement and contract documents for capital delivery projects.
- Advised a leading global energy company, on the preparation and negotiation of its first integrated project delivery contract for an infrastructure project.
- Advised several leading energy companies on the preparation and negotiation of template contracts for their energy and capital projects.
- Acted as lead counsel to a large municipality in Alberta on infrastructure-related matters for major projects.
- Acted as lead counsel for ownership groups on the design and construction of commercial, residential and mixed-use development projects in British Columbia and Alberta.
- Represented the Government of British Columbia on the design, build, financing and maintenance of the Okanagan Correctional Centre Project.
- Represented B.C. Hydro on the design, build, partial financing and rehabilitation of the John Hart Generating Station Replacement Project in Campbell River, B.C.

Insights & Events

- Interviewed, "While data centre proposals pile-up, a local lawyer explains Alberta's regulatory process," CBC Listen, August 2026
- Author, "New CCDC Progressive Design-Build Contract (the CCDC32)", BLG Article, June 2026
- Author, "Alberta's proposed Expedited 120-Day Approvals Act (Bill 30)", BLG Article, April 2026
- Author, "Canada – Alberta MoU and Bill 8: What they mean for AI data centres", BLG Article, December 2025
- Author, "Fast-tracking Canada's future: Recent projects announced by the Major Projects Office", BLG Article, December 2025

- Author, "Alberta doubles down on data centre mandate", BLG Article, October 2025
- Author, "Alberta confirms new AI data centre levy", BLG Article, September 2025
- Author, "Opportunity blooms in wild rose country: Federal government plants Major Projects Office in Calgary", BLG Article, September 2025
- Author, "2025 CCDC construction contract updates", BLG Article, July 2025
- Author, "Construction Tariff Resource", BLG Article, April 2025
- Author, "Take Two: Proposed Amendments to Alberta's PPCLA and the PWA (Bill 30)", BLG Article, April 2025
- Author, "Byte by byte: Navigating key construction risks on data center projects", BLG Article, March 2025
- Author, "Top considerations for construction contracts in light of U.S. tariffs", BLG Article, February 2025
- Author, "Alberta infrastructure: A positive outlook for P3s in Alberta", BLG Article, May 2024
- Author, "All Aboard! Alberta Government Announces Master Plan to Build Passenger Rail", BLG Article, May 2024
- Author, "The City of Calgary takes on the housing crisis", BLG Article, September 2023
- Co-Author, "Understanding collaborative contracts - Four common contract types and challenges for consideration," REMINetwork.com, March 2023
- Author, "Draft it like it is: "Pay no later than" or "pay when paid" clauses", BLG Article, October 2022
- Author, "Government expands Alberta Indigenous Opportunities Corporation mandate", BLG Article, March 2022
- Author, "Transitioning from Alberta's Builders' Lien Act to the PPCLA", BLG Article, March 2022
- Author, "Alberta OHS legislation changes: What owners and prime contractors need to know", BLG Article, February 2022
- Author, "Alberta Legislature introduces Bill 73 - Infrastructure Accountability Act", BLG Article, November 2021
- Moderator, Collaborative Contracts: New Developments and Industry Experiences, Buildex Amplified, September 29, 2022
- Author, "Alberta's Builders' Lien Act - one step closer to prompt payment and adjudication", BLG Article, June 2021
- Author, "Alberta Builders' Lien Act Update – Red Tape Reduction Implementation Act (Bill 62)", BLG Article, May 2021

Beyond Our Walls

Professional Involvement

- Board Member, Building Owners and Managers Association (BOMA) Calgary, 2026-present
- Founder, Infrastructure Professionals Association, 2018-present
- Founder, Young Leaders in Infrastructure, Calgary Chapter, 201-2018
- Executive Committee, Construction Law Subsection, Canadian Bar Association, 2017-present
- Director, British Columbia Construction Round Table, 2012-2014
- Member, Canadian Bar Association, Business Law and Construction Law Subsections
- Member, Law Society of British Columbia and Alberta

Community Involvement

- Volunteer, BLG Reads to Kids
- Volunteer, BLG United Way Program

Awards & Recognition

- Recognized in the 2027 edition of *The Best Lawyers in Canada* (Corporate and Commercial Litigation), and since 2024 (Energy Law, Public Procurement Law and Construction Law). Also named 'Lawyer of the Year' in 2026 (Construction Law).
- Recognized in the 2026 edition (and since 2025) of the *Canadian Legal Lexpert Directory* (Infrastructure Law) and in 2026, 2025, 2024, 2023 and 2021 editions for Construction Law.
- Recognized in the 2026 edition (and since 2021) of the *Lexpert Special Edition: Infrastructure*
- Recognized in the 2026 edition (and since 2023) of *Lexpert Special Edition: Energy*
- Recognized in the 2024 edition of *Lexpert Special Edition: Energy and Mining*
- Recognized in the 2021 edition of the *Doyles Guide - Leading Construction, Engineering & Infrastructure Lawyers* – British Columbia.

Bar Admission & Education

- Alberta, 2015
- British Columbia, 2012

- BA (Dist.), University of Victoria, 2002
- JD (Dist.), University of Saskatchewan, 2011

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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