U.S. Perspectives from Canada's Law Firm

January 18, 2021

As Canada's largest law firm with a long-standing presence in all of the country's major markets, BLG has extensive experience in cross-border business matters. Since many of our U.S. clients experience similar challenges, we have developed a series of resources to give U.S. counsel and businesspeople a high level overview of basic concepts from a U.S. business and technical perspective. Irrespective of the nature of your business, we have prepared guides on a broad range of topics to help U.S. businesses and counsel learn more about, and excel in, the Canadian marketplace.

Click on a business area below to view the guides currently available.

For further information, please reach out to the authors listed on each guide or to any of our Key Contacts.

Corporate & Capital Markets

- 10 tips for U.S. entities seeking to incorporate a Canadian subsidiary
- Regulatory compliance of foreign private equity and hedge funds sales to Canada
- Coming down the PIPE: Private Investments in Public Equity
- 10 tips for U.S. professionals doing private M&A deals in Canada

Disputes

- Franchising in Canada: Considerations for U.S. franchisors
- Adapting U.S. compliance programs to incorporate Canada's foreign corruption law
- Bet the company appeals north of the border
- Challenging government action in Canada

Tax

- Tax Court of Canada: maximum price not sufficient to create reverse earn-out

- Canadian income taxation of equity compensation and *Income Tax Act* implications
- Top 10 Canadian tax issues for U.S. companies with Canadian subsidiaries

Banking and Financial Services

- Critical distinctions in equipment leasing & financing between the U.S. & Canada
- Taking security in Québec: Guidance for U.S. lenders

Intellectual Property

- Brand protection: A comparison of U.S. and Canadian trademark systems
- Pharmaceutical and Biotechnology Litigation in the Federal Court of Canada
- Regulatory Context for Patented Pharmaceuticals and Biotechnology Drugs in Canada
- IP Litigation in Canada

Labour & Employment

- Hiring talent in a competitive job market: What to know about engaging a PEO in Canada
- Recent developments in U.S. labour and employment law

Mergers & Acquisitions

- 10 tips for U.S. professionals doing private M&A deals in Canada

Privacy & Data Protection

- Canadian privacy law - What U.S. businesses need to know

Expertise

Disputes, Private Equity, Tax, Capital Markets, Intellectual Property Litigation, United States

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