# BLG Launches M&A Building Blocks

A new resource that discusses the key facets of negotiating and completing an M&A deal

**Toronto (February 9, 2017)** — Borden Ladner Gervais LLP (BLG) is pleased to announce the launch of an insightful new resource, M&A Building Blocks. This resource will feature a series of articles that provide an in-depth look into different aspects of M&A transactions from start to finish, such as confidentiality agreements, negotiating deal protections and advising special committees. While the emphasis is on deals involving public companies, BLG's M&A Building Blocks are also applicable to private M&A.

The first instalment in the series, *Introduction to the Deal,* outlines key threshold issues and process points that must be considered in an M&A transaction, such as due diligence, approvals, financing, structure and timetables. While every deal is unique, these process points and issues will typically be of importance to both purchasers and sellers.

"We strive to help our clients navigate the complex field of mergers and acquisitions, and provide them with tools to enhance their knowledge on key aspects of the deal," stated Frank Callaghan, BLG's national group head, Corporate and Capital Markets. "As we expect robust M&A activity in 2017, it is increasingly important for our clients to be suitably prepared."

BLG's Public Mergers and Acquisitions Group offers experience and expertise coupled with the drive and commitment to achieve the best results possible. Our core team of professionals includes lawyers focusing on negotiating and executing M&A transactions, both public and private, and who work with lawyers drawn from other disciplines across the firm key to M&A, such as tax, securities, competition, foreign investment review, litigation, IP/IT and environmental law. Delivering the best possible results is BLG's top priority.

## For more information, please contact:

**Kate Gifford**
Borden Ladner Gervais LLP
KGifford@blg.com
416.350.6540

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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