



# Christopher Yeretsian Counsel

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Investment Management
Capital Markets
Mergers & Acquisitions
ETFs, Structured Products & Closed-End
Funds
Private Funds, Hedge Funds & Alternative
Investments
Mutual Funds
Corporate Governance
Registrant Regulation & Compliance

Chris advises clients on a wide variety of capital markets transactions, including public offerings and private placements of securities, financings, and mergers and acquisitions.

Chris has experience with public and private investment products, and regularly advises Canadian and international asset managers on building out their investment management platforms. He also provides advice to leading investment fund managers, portfolio managers and investment dealers on the formation, structuring, development and offering of investment and structured products, including alternative, open-end, closed-end, exchange-traded, hedge and private equity funds, and other pooled investments.

Chris also advises clients on registration and regulatory compliance, corporate governance and other securities regulatory matters.

## Experience

Matters listed include representations and engagements at a prior firm

 Asset managers, including 1832 Asset Management LP, AGF Investments Inc., CIBC Asset Management Inc., CI Investments Inc., Desjardins Global Asset Management Inc., Evermore Capital Inc., Evolve Funds Group Inc., First Asset Investment Management Inc., Guardian Capital Group Limited, Hamilton Capital



Partners Inc., Harvest Portfolios Group Inc., Global X Investments Canada Inc. (formerly, Horizons ETF Management (Canada) Inc.), Manulife Investment Management Limited, Ninepoint Partners LP, Purpose Investments Inc., Questrade Wealth Management Inc., Starlight Investments Capital GP Inc. and Tangerine Investment Management Inc.

- Closed-end and open-end investment funds, split share corporations and other structured product issuers in connection with their initial and/or continuous offerings
- Lead underwriters, investment dealers and agents in connection with several investment fund initial public offerings and re-openings
- Dynamic Funds, a division of Scotiabank, on the acquisition of exchange-traded fund assets under management from BlackRock Canada
- Jarislowsky, Fraser Limited, one of Canada's leading institutional and private wealth investment managers, in entering into a strategic relationship with HarbourVest Partners, an independent, global private markets investment specialist
- A Canadian financial institution in connection with its non-principal protected notes program
- B.E.S.T. Venture Opportunities Fund Inc. in connection with the listing of its Class A shares on the Canadian Securities Exchange
- Algonquin Power & Utilities Corp. in connection with its remarketing of US\$1.15-billion principal amount of senior notes
- CI Financial Corp. on the establishment and renewals of its base shelf prospectus and public offerings of notes aggregating over C\$2-billion, and the establishment of its US\$2-billion cross-border base shelf prospectus and public offerings of notes aggregating US\$1.86-billion
- Intact Financial Corporation on its private placement offering of US\$500-million principal amount of senior notes
- Royal Bank of Canada on its acquisition of HSBC Bank Canada
- Cboe Global Markets, Inc. on its acquisition of Aequitas Innovations, Inc.
- Mackenzie Financial Corporation in connection with its joint venture with Great-West Lifeco Inc. and their acquisition of a 49.9% non-controlling interest and 70% economic interest in Northleaf Capital Partners
- Cboe Global Markets, Inc. on its acquisition of MATCHNow, a Canadian alternative trading system
   Starlight Fund 5 in connection with its US\$1.4-billion acquisition by Tricon Capital Group
- LOGiQ Asset Management Inc. on its sale to Purpose Investments Inc.
- Evolve Funds Group Inc. on the acquisition of fund assets managed by Sphere Investment Management Inc.
- Questrade Wealth Management Inc. on the sale of its fund assets to WisdomTree Canada
- Scalar Decisions Inc. on its sale to CDW Canada

## Insights & Events

Author, "35 years of ETFs: The evolution of a Canadian innovation", BLG Article, March 2025

## **Beyond Our Walls**

#### **Professional Involvement**

- Member, Alternative Investment Management Association
- Member, Regulatory Burden Sub-Group, Investment Funds Institute of Canada
- Member, Armenian Bar Association



## Awards & Recognition

 Recognized by the Alternative Investment Management Association for the 'Group Impact Award: OSC Regulatory Burden Reduction Working Group', 2019

### **Bar Admission & Education**

- Ontario, 2016
- Honours BA with distinction, Ivey Business School, Western University, 2012
- JD, University of Toronto, 2015

#### **BLG** | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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