

Corporate Finance

It's key to have a trusted legal team who can help navigate the intricacies of initial public offerings, secondary offerings, private placements, cross-border offerings and new issuances of equity or debt – whether that's shares, trust units, preferred shares, convertible debt or high-yield debt.

Our team has the experience to create and develop sophisticated financial instruments, financing techniques and structures that will help you address your most pressing financing issues.

Our team helps organizations successfully navigate even the most complex corporate finance transactions, while collaborating with colleagues in related areas, including:

- tax
- banking
- structured finance
- regulatory

Our areas of counsel and advice include:

- private and public financings
- representing issuers, including major corporations, entrepreneurs, partnerships, funds, income and business trusts
- representing underwriters, selling security holders, sponsors and other investors in domestic and cross-border financings

Experience

- Aurinia Pharmaceuticals Inc. (NASDAQ:AUPH) (TSX:AUP), a late-stage clinical biopharmaceutical company focused on advancing voclosporin in multiple indications, on its US\$200 million underwritten public offering.
- Loblaw Companies Limited in its issuance of C\$350 million of senior unsecured notes.
- Sprott Capital Partners LP and PI Financial Corp, as lead underwriters, on GoGold Resources Inc.'s (TSX: GGD) C\$25 million bought deal financing.
- Northland Power Holdings Inc. on its C\$862.5 million secondary offering of Northland Power Inc. shares.
- Ressources Québec Inc., acting as mandatary of the government of Québec, in the private placement of common shares of Nemaska Lithium Inc., which formed part of an overall C\$1.1 billion project financing package.

- Clarus Securities Inc., as lead underwriter, in the C\$258 million bought deal offering of common shares of Aphria Inc. This transaction was the largest Canadian cannabis equity offering to date.
- Syndicate of underwriters led by TD Securities Inc., CIBC World Markets Inc., BMO Nesbitt Burns Inc., National Bank Financial Inc., and including RBC Dominion Securities Inc., Desjardins Securities Inc., Canaccord Genuity Corp., Industrial Alliance Securities Inc. and Raymond James Ltd. in the C\$150 million bought deal of convertible unsecured subordinated debentures of Innergex Renewable Energy Inc.
- CIBC World Markets Inc., as agent, in the C\$150 million private placement of unsecured debentures of Chartwell Retirement Residences.
- Northview Apartment Real Estate Investment Trust in its C\$126.5 million bought deal offering of trust units.
- TD Securities Inc., as lead underwriter, in the C\$300 million bought deal of common shares, senior secured callable bonds and subscription receipts of Cobalt 27 Capital Corp. to fund a stream agreement.
- Caisse de dépôt et placement du Québec, as lead investor, in the C\$20 million round of financing in Frank and Oak, alongside Investissement Québec and Goodwater Capital.
- Anheuser-Busch InvBev in its record-breaking C\$2 billion maple bond offering
- The Agents in Blackbird Energy Inc.'s C\$84.8 million public offering
- Aurinia Pharmaceuticals Inc. in its C\$173.1 million public offering
- Raymond James Ltd.'s in Trinidad Drilling Ltd.'s C\$149.5 million bought deal
- Titan Medical Inc., a TSX-listed medical device company, in connection with several prospectus qualified offerings for gross proceeds of approximately \$150,000,000 through Bloom Burton Securities Inc. and other dealers
- The Bank of Nova Scotia in Cara Operations Limited's C\$550 million financing for its Groupe St-Hubert Inc. acquisition
- Synex International Inc. in its non-brokered private placement for gross proceeds of C\$322,500
- Northview Apartment Real Estate Investment Trust in its C\$74.8 million public offering
- Gold Standard Ventures Corp. in its non-brokered C\$38 million private placement of common shares
- Alterra Power Corp. in its bought-deal offering and its non-brokered private placement for gross proceeds of C\$67.9 million
- Dolly Varden Silver Corporation in its C\$7.2 million non-brokered private placement
- Canaccord Genuity Corp. in Critical Elements Corporation's \$5.2 million private placement
- GMP Securities LP in Klondex Mines Ltd.'s C\$114.5 million bought deal financing
- Clarus Securities Inc. in Aphria Inc.'s C\$45 million bought deal financing
- Raymond James Ltd. in Black Diamond Group Limited's C\$24.8 million bought deal financing
- Anfield Gold Corp. in its C\$25 million non-brokered private placement
- ProMetic Life Sciences Inc. in its C\$60 million public offering
- Birchliff Energy Ltd. in its C\$653 million bought deal financing
- VBI Vaccines Inc. in its US\$13.6 million private placement
- Ressources Québec Inc. in its C\$10 million private placement
- Macquarie Capital Markets Canada Ltd. in its C\$49.1 million private placement
- Cormark Securities in Savaria Corporation's C\$20.28 million private placement
- The Underwriters in Sandstorm Gold's US\$50 million bought deal financing
- Aurina Pharmaceuticals in its US\$7 million private placement
- Kaizen Capital Corp. in its private placement of C\$1.2M in subscription receipts

- BMO Nesbitt Burns Inc. in its C\$150 million financing of infrastructure projects for The Regional Municipality of York
- BMO Nesbitt Burns Inc. in its C\$40.6 million financing of infrastructure projects for The Regional Municipality of Peel
- Ikkuma Resources Corp. in its C\$10M private placement
- Maple Leaf Short Duration 2016-II Flow-Through Limited Partnership in its C\$14.5 million public offering
- NewCastle Gold Ltd. in its C\$3.4 million royalty transaction with Franco Nevada Corporation
- US Oil Sands Inc. in its C\$12.8 million equity rights offering
- Kelt Exploration Ltd. in its C\$90 million convertible debenture financing and private placement offering
- Zenith Epigenetics Corp. in its US\$24.56 million private placement of common shares to Easter Capital Limited
- Kelt Exploration Ltd. in its C\$22 million private placement of flow-through common shares
- Energy Fuels in its US\$12.075 million public offering
- Lydian International Inc. in its US\$38.35 million public offering
- Haywood Securities in DataWind Inc.' s C\$2.79 million public offering
- Spectral Medical Inc. in its C\$10 million bought deal financing
- AutoCanada Inc. in its C\$75 million public offering of common shares
- Sandstorm Gold Ltd. in its US\$152 million multi-asset stream transaction with Yamana Gold Inc.
- Maple Leaf Short Duration 2015-II Flow-Through Limited Partnership in its C\$16.7 million public offering of National Class and Québec Class Units.
- Teck Resources Ltd. in its US\$610 million silver streaming agreement with Franco-Nevada
- Horizon North Logistics Inc. in its C\$80.6 million bought deal financing
- Kelt Exploration Ltd. in its C\$90 million equity financings
- Cynapsus Therapeutics Inc. in its US\$72.5 million public offering of common shares in the United States, marking the first underwritten southbound-only equity offering under the Multijurisdictional Disclosure System
- ProMetic Life Sciences Inc. in its C\$57.5 million bought deal offering of common shares
- Boston Pizza Royalties Income Fund in its subscription receipt offering and C\$155.9 million accretive acquisition of additional 1.5% of franchise revenues from Boston Pizza International Inc.
- Trillium Therapeutics in its US\$55.2 million public offering
- Kelt Exploration Ltd. in its C\$33.4 million private placement of flow-through common shares
- Northland Power Inc. in its offering of \$157.5 million convertible debentures
- ProMetic Life Sciences Inc. in its C\$25.1 million bought deal offering
- Northland Power Solar Finance One L.P. in its C\$232 million private placement offering of bonds
- Husky Energy Inc., in connection with its \$250 million public offering of cumulative rate reset preferred shares
- Northland Power Inc., in connection with its \$225 million public offering of common shares and convertible debentures
- RBC Dominion Securities Inc., in connection with Cameco Corporation's sale of \$500 million senior unsecured debentures
- AutoCanada Inc., in connection with its \$403 bought deal equity offering and \$150 million debt offering
- GMP Securities L.P., in connection with \$83.7 million of debt and equity offerings by Klondex Mines Limited
- Central 1 Credit Union, in connection with an aggregate of \$800 million debt offerings

- Canada Mortgage and Housing Corporation and Canada Housing Trust No.1, in the offering of over \$34 billion of mortgage backed securities, bringing the cumulative total since 2006 to approximately \$308 billion.
- Syndicate of agents in connection with Cameco Corporation completed sale of C\$500 million of senior unsecured debentures
- Salman Partners Inc., in connection with GoviEx Uranium Inc.'s US\$1.6 million initial public offering
- National Bank Financial, as the lead underwriter, in connection with High Arctic Services Inc.'s C\$25 million bought deal offering of subscription receipts
- North American Energy Partners Inc. in its C\$60 million bought deal secondary offering
- Americas Petrogas Inc. in its C\$17.25 million unit offering
- AutoCanada Inc. in its C\$150 million private placement of senior unsecured notes
- Canadian counsel to Husky Energy Inc. in its US\$750 million senior unsecured notes offering
- Raymond James Ltd., in connection with Trinidad Ltd.'s C\$172.5 million bought deal offering
- Canadian counsel to Heli-One Canada Inc. (CHC Group) in its C\$310 million initial public offering
- ProMetic Life Sciences Inc., in its C\$23.9 million marketed offering
- Energy Fuels Inc., in its C\$6.66 million private placement offering
- Finning International Inc. in its £70 million private placement
- Anheuser-Busch InBev Finance Inc. in its C\$1.2 billion maple bond offering
- Australian REIT Income Fund in its C\$66.4 million initial public offering
- TD Securities Inc., in connection with Innergex Renewable Energy Inc.'s \$50 million bought deal offering of cumulative redeemable fixed-rate preferred shares.
- Canadian Phoenix Acquisition Corp., an oil and natural gas operations company, in its \$114 million private placement of subscription receipts.
- TD Securities Inc., in connection with Cameco Corporation's \$500 million marketed offering of senior unsecured debentures.
- AltaLink L.P., one of Canada's largest transmission companies, in connection with its \$275 million drawdown of commercial grade debt.
- Bank of America Merrill Lynch, in connection with Québecor Média inc. ("QMI")'s \$1.35 million marketed offering of senior unsecured notes.
- Citigroup Global Markets Inc., in connection with IAMGOLD Corporation's \$650 million private placement of senior unsecured notes.
- Kellogg Company, a multinational food manufacturing company, in connection with its \$300 million private placement of senior unsecured notes.
- Birchcliff Energy Ltd., an oil and gas exploration company, in connection with its \$110 million marketed offering and private placement.
- The syndicate of underwriters led by RBC Dominion Securities Inc., in connection with Chartwell Seniors Housing Real Estate Investment Trust's \$339 million bought deal of convertible unsecured subordinated debentures.
- Northern Property Real Estate Investment Trust and NorSerCo Inc., an unincorporated open-end real estate investment trust, in connection with its \$65.7 million bought deal of stapled units consisting of one trust unit and one common share.

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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