# BLG



# Alfred Page Senior Counsel

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Alfred is a business lawyer, with extensive experience in securities law. His practice emphasizes:

- mergers and acquisitions
- corporate finance
- hedge funds
- private equity
- venture capital
- technology
- inbound investment

He advises a broad range of Canadian and international corporate finance and business clients, including companies, funds and underwriters, on public issues, stock exchange listings, corporate governance and private placements of securities.

He also advises public and private buyers, sellers, minority shareholders, independent committees and investment bankers on mergers and acquisitions, and related due diligence projects. He has represented both strategic and passive investors in various industries.

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Recent clients include private equity, venture capital and hedge fund sponsors, managers and investors, regarding:

- fund formation
- private investments
- strategic acquisitions
- leveraged buy-ins and buy-outs
- public offerings
- other planned exits, particularly for natural resource and technology-based enterprises

He is a trusted adviser to Canadian and international securities dealers, investment fund managers and investment advisers in:

- registration matters
- investment funds
- private capital pools
- shareholder activism

He is a former member of the Securities Advisory Committee to the Ontario Securities Commission.

Alfred provides legal services through a Law Corporation.

# Experience

- Represented IFS in its acquisition of Clevest Solutions Inc., a provider of mobile workforce management and advanced network deployment solutions in the utilities vertical.
- Part of the team that advised Canada on the C\$4.5 billion acquisition of the TransMountain Pipeline.
- Advised the world's largest brewer on an aggregate of \$1.8 billion of maple bond offerings.
- Assisted an Asian technology consulting firm in the acquisition of a mutual fund transfer agency business and a U.S. technology company on two fold-in software acquisitions.
- Represented a Canadian mobile advertising company in its sale to a strategic investor.
- Represented a Canadian touch screen technology company in its sale to a foreign strategic investor.
- Advised on the acquisition and reorganization of management of a large closed-end fund group and the successful defence of a hostile bid.
- Represented management of a public communications company in defending a hostile bid and subsequent friendly private equity acquisition.
- Advised on the sale of a large mutual fund complex in exchange for shares of a dominant financial institution.
- Represented a Canadian private equity firm in its acquisition, financing and sale of a Canadian sawmill.
- Advised on offering and registration matters regarding the introduction of a novel online financial product in Canada.
- Assisted a private ethanol producer on its mezzanine round pre-IPO financing.
- Represented a major Canadian private equity fund sponsor in forming and distributing its latest fund of fund offerings, and investment of the proceeds.
- Represented the underwriters in a public equity offering by a Canadian mining company.

# Insights & Events

- Author, "Less is More the CSA Considers Significantly Streamlining Prospectus and Continuous Reporting Disclosure", BLG Article, April 2017
- Co-Chair, "Disclosing payments to governments and aboriginal peoples", International Bar Association (IBA) Annual Conference September 2016
- Co-Chair, "MiFiD II Implementation progress- will market fragmentation continue and what are the effects on market transparency?" 33rd International Financial Law Conference, May 2016.

# **Beyond Our Walls**

#### **Professional Involvement**

- Member, International Bar Association (IBA), Legal Practice Division Council Member and Financial Services Section and Agricultural Law Section Liaison Officer
- Corporate Governance Monitor, Capital Markets Forum 2018 2019
- Co-Chair, IBA Securities Law Committee 2016 2017
- Co-Founder, Toronto Biotechnology Initiative

#### **Community Involvement**

- Chair and Director, SOS Children's Villages Canada
- Rider and Fundraiser, Heart & Stroke Foundation Ride for Heart

### Awards & Recognitions

- Recognized in the 2022 (and since 2016) edition of *The Canadian Legal Lexpert*® *Directory* (Corporate Mid-Market and Corporate Commercial Law) and in 2019 (and since 2008) (Corporate Commercial Law, Corporate Mid-Market and Private Equity).
- Recognized in the 2022 (and since 2017) edition of *Who's Who Legal* (Private Funds) and in the 2021 (and since 2018) (Corporate Governance).
- Selected by peers for inclusion in the 2022 edition (and since 2010) of *The Best Lawyers in Canada*® (Corporate Law, Securities Law).
- Recognized in the 2021 (and since 2017) edition of *Who's Who Legal* (Canada) (Corporate Governance) and in 2022 (and since 2015) (Private funds).
- Recognized as a 2019 Acritas Star.
- Recognized in 2018 (and since 2016) edition of *The Lexpert*®/*American Lawyer Guide to the Leading* 500 Lawyers in Canada (Corporate Mid-Market)

# **Bar Admission & Education**

- Ontario, 1981
- England and Wales, 1996 (Solicitor, not practising)
- LLB, University of Toronto, 1979

#### BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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