Andrew Guerrisi

Partner

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Real Estate Investments
Real Estate Lending & Financing
Corporate Commercial
Commercial Real Estate
Health Law
Universities and Colleges
Data Centres & Digital Infrastructure

Andrew practices commercial real estate and development law, providing legal services to a large cross section of clients. He provides practical, efficient and timely advice to his clients for all types of commercial real estate transactions, including purchases, sales, leasing, joint venture and development arrangements and financings.

Andrew has particular expertise working with development lands, data centres, oil refinery lands, logging lands and mixed-use developments. Andrew also works closely with lenders and public and quasi-public clients, including various hospitals, colleges and municipalities. Projects for these clients include the design, build, financing, operation and maintenance of privately-managed facilities.

Experience

- Counsel to Kiwa N.V., a Netherlands-based testing, inspection and certification organization, in connection with its agreement to acquire the Testing, Inspection and Certification (TIC) business of CSA Group for approximately C$2.1 billion.
- Counsel to Eastwood Forests in connection with the acquisition of 480,000 acres of timber lands in Thunder Bay and Kenora, Ontario.
- Counsel to RFA Capital Holdings Inc. in its business combination with Artis Real Estate Investment Trust to form RFA Financial.
- Counsel to Asahi Kasei Corporation in connection with the acquisition of vacant lands in Port Colborne, Ontario for the purpose of constructing a C$1.7 billion integrated lithium-ion battery separator plant.

- Counsel to Eastwood Forests in connection with the acquisition of 450,000 acres of timber lands in Chapleau, Ontario.
- Counsel to RFA Capital in connection with the sale of its Verdun retirement home portfolio consisting of 7 assets in Ontario and Quebec for an aggregate purchase price of $200 million.
- Counsel to Parris & Heimbecker, Limited on a built-to-suit grain and agricultural product terminal facility in Picton, Ontario.
- Counsel to KDDI Canada, Inc. on the C$1.35 billion acquisition of three data centres in Toronto from Allied Properties REIT.
- Counsel to BMO Life Assurance Company of multiple portfolio acquisitions, including, the C$110 million acquisition of three industrial properties in Ontario.
- Counsel to Petro-Canada Lubricants on various real estate matters, including, the built-to-suit lubricant manufacturing and warehouse facility in Edmonton.
- Counsel to Westbank in respect on the C$1.4 billion construction financing of the Senáḵw development in Kitsilano.
- Counsel to Group Mach Acquisition Inc. in respect of real estate matters in its acquisition of approximately C$ 1.5 billion of retail and office properties as a part of the broader acquisition of Cominar Real Estate Investment Trust pursuant to a plan of arrangement by a consortium led by Canderel Real Estate Property Inc. and the acquisition of Cominar's industrial properties by Blackstone.
- Counsel to HF Sinclair Corporation with respect to its sale of vacant land in Mississauga for C$125 million.
- Counsel to The Forestland Group on the C$75 million disposition of logging lands in Algoma and the C$30 million disposition of logging lands in Bancroft.
- Counsel to Mohawk College on various real estate matters, including, the built-to-suit airport hangar and training facility in Hamilton.
- Counsel to K+S Aktiengesellschaft in respect of real estate matters on the US$3.2 billion sale of its Canadian salt assets to Stone Canyon Industries Holdings LLC, Mark Demetree and Partners, including the iconic Windsor Salt mine in Windsor, Ontario.
- Counsel to Northview Apartment Real Estate Investment Trust in respect of real estate matters on its $4.9 billion sale by plan of arrangement to Starlight Investments and KingSett Capital.
- Counsel to Mohegan Gaming & Entertainment in respect of real estate matters in the acquisition of Casino Niagara and Fallsview Casino from Ontario Lottery and Gaming Corporation, and related matters.
- Counsel to Epiroc Canada Holding Inc., a subsidiary of Epiroc Rock Drills AB, in respect of real estate matters in its acquisition of 100% of MineRP Holdings Inc. from Dundee Precious Metals Inc..
- Counsel to Trillium Health Partners with respect to the purchase of vacant lands in Mississauga developed into long-term care and hospice use.
- Counsel to Muskoka Brewery with respect to a lease negotiation and significant upgrade of its home brewery in Bracebridge, Ontario.

Insights & Events

- Author, "Ontario Superior Court Reaffirms Legal Test for Certificates of Pending Litigation", BLG Article, June 2019
- Speaker, "What your organization needs to know about real estate" 19th Annual Charities & Not-For-Profits Symposium, October, 2018.
- Author, "Government Imposes Standard Lease on Ontario Landlords as of April 30, 2018", BLG Article, May 2018

- Author, "Protect Your Rights: Purchasers Warned to be Cautious Regarding a Vendor Reserving Rights on a Sale", BLG Article, January 2018
- Speaker, "Mastering Due Diligence – Commercial Real Estate Due Diligence Overview," Ontario Bar Association, September, 2017.

Beyond Our Walls

Professional Involvement

- Member, Hellenic Canadian Lawyers' Association
- Member, Urban Land Institute (Toronto)
- Member, Canadian Italian Advocates Organization
- Member, Hellenic Canadian Board of Trade
- Member, Ontario Bar Association

Awards & Recognitions

- Recognized in the 2026 edition of *The Canadian Legal Lexpert Directory* (Real Estate – Commercial Leasing)
- Recognized in the 2022 edition of *Best Lawyers: Ones to Watch in Canada* (Corporate and Commercial Litigation)

Bar Admission & Education

- Ontario, 2015

- JD, University of Windsor, 2014
- Post-Graduate Diploma in International and European Business Law, Université Jean Moulin Lyon, 2014
- MA, University of Toronto, 2009
- BA (Hons.), University of Toronto, 2008

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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