



Joëlle Dudelzak Senior Associate

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Mergers & Acquisitions
Corporate Commercial
Private Company
Corporate Governance
Energy - Oil & Gas
Corporate Finance

Joëlle is a corporate and commercial lawyer and works from both Edmonton and Calgary. She has assisted a wide range of clients - individuals, small businesses, start-ups, large private businesses and publicly listed entities - with various corporate and commercial issues at all stages of their business.

Joëlle is experienced in acting for both purchasers and sellers in all aspects concerning mergers and purchase and sale of business transactions, and assists clients from various industries on other corporate and securities matters including:

- strategic planning and formation of business entities
- reorganizations and restructurings
- financing transactions (including public and private offerings of debt and equity securities)
- the drafting and negotiation of commercial contracts of all types

She also advises companies on corporate governance (including shareholders agreements and partnership agreements) and compliance with regulatory requirements.

Prior to joining BLG, Joëlle was admitted to the roll of solicitors in England and Wales. She trained at a City law firm in London, gaining experience in the area of corporate, financial services and labour law.



Experience

M&A

- Acted in the sale of an energy services company that provides catalyst changeover and shutdown services for the oil & gas and petrochemical sectors, to a large, international infrastructure contractor that is publicly listed on the NYSE.
- Acted for an automotive dealer group in its acquisition of over a dozen automotive dealerships nationwide
- Acted for an oilfield services company with the sale of all of their issued and outstanding shares to a large drilling company that is publicly listed on the TSX, with a transaction value of \$30.6 million.
- Acted for vendors in sale of large private company that provides software and services for the oil and gas industry with a transaction value of \$20 million.
- Acted for vendors in sale of architecture and interior design business to large Quebec purchaser for \$10 million.
- o Acted for various private purchasers of veterinary clinics in Alberta and Saskatchewan.
- Acted for vendor in sale of assets of mobility and telecom services business.
- Acted for purchaser in purchase of a private horizontal directional drilling products and service business with transaction value of US\$9 million.
- Acted for purchaser in purchase of industrial fittings and flanges supply and distribution business.
- Advised a large natural gas distributor out of Quebec on its proposed acquisition of a wind farm in Saskatchewan.
- Acted in the proposed sale of the 170 MW Lone Pine wind farm in Alberta.

General Corporate & Commercial

- Acts for clients in various industries (for example, oil and gas, veterinary and medical, computer software, architectural, automotive, retail and hospitality) in: (i) strategic planning and formation of business entities; (ii) corporate governance and internal corporate documents and policies (such as option plans, option agreements and shareholder agreements and partnership agreements); (iii) corporate reorganizations and restructurings; and (iv) shareholder disputes.
- Acts for clients in drafting, reviewing and negotiating commercial contracts of all types (for example, equipment rental agreements, sales commission agreements, distribution agreements, strategic alliance and joint venture agreements).

Corporate Finance and Securities

- Acted for a private issuer in its \$56 million acquisition of oil and gas assets in Central Alberta and its related \$54 million private placement equity financing.
- Acted for underwriters in a \$20.6 million bought deal financing of Pilot Gold Inc.
- o Acted for underwriters in an \$18.5 million bought deal offering of NewCastle Gold Ltd.
- Acted for Dolly Varden Silver Corporation in its \$7.2 million financing.

Insights & Events

- Author, "New Transmission Development in Alberta: AESO Focuses its Attention on Integrating Renewable Electricity", BLG Article, February 2018
- Presenter, "Women in Entrepreneurship," Women in Work Conference, University of Calgary, March 6-9, 2017
- Author, "Understanding Alberta's Wind Discount and Lower Capture Rates", BLG Article, February 2017



- Author, "Marquee Energy Ltd.'s Successful Appeal: Shareholder Vote From Alberta Oilsands Inc. Not Required", BLG Article, November 2016
- Author, "Future Uncertainty In Plans Of Arrangement", BLG Article, October 2016

Beyond Our Walls

Professional Involvement

- Member, Canadian Bar Association
- Member, Law Society of Alberta
- Member, Calgary Bar Association
- Member, Student Recruitment Committee

Community Involvement

· Volunteer, BLG Reads to Kids

Bar Admission & Education

- Alberta, 2014
- England and Wales, 2013
- LLM (Dist.), University of Warwick, 2009
- LLB (Hons.), University of Warwick, 2008

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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