

Real Estate Lending & Financing

Finding, negotiating and executing financing for a commercial real estate venture can be a challenge. It is imperative to have the right lenders, negotiate terms and address due diligence concerns in order for your real estate development project to be a success.

Our team of real estate lending specialists have contributed to the success of countless real estate financings across Canada. We negotiate and prepare all financing documents on behalf of private and institutional lenders and borrowers, both for project and term financing. Our professionals also have extensive experience in negotiating arrangements between investors and developers, including restructuring financial affairs and addressing due diligence matters. We represent public and private organizations, government agencies, private equity firms, real estate investment trusts and financial institutions in a wide range of financing transactions.

Experience

- A provincial insurance corporation in the sale of a portfolio of properties to a series of buyers. The collective valued purchase price was more than \$200 million.
- A large institutional commercial real estate lender and servicer in all jurisdictions in Canada on ongoing various commercial real estate lending work.

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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