



Nicole St-Louis

National Leader, BLG Beyond & National Co-Leader, Beyond Leasing

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[Beyond Leasing](#)

[Commercial Real Estate](#)

Nicole is a partner in the Commercial Real Estate Group, National Leader of New Business Services and heads up BLG's National Leasing Centre.

Nicole's practice is focussed on commercial leasing. She assist clients with the drafting and negotiation of office, retail and industrial leases. Working with both landlords and tenants, Nicole prepares and reviews all forms of lease documentation, and advises on lease interpretation, remedies and enforcement issues, with an emphasis on practical business solutions and dispute resolution. Nicole leads a collaborative, dedicated team of leasing specialist whose mission it is to bring clients the very best leasing services, on a fully integrated national platform, utilizing the most cutting-edge technologies and incorporating the best practices from across the country.

Formerly Vice-President, Legal Counsel and National Compliance at Canada's food and pharmacy leader, Nicole has considerable project management skills with experience in leading large and complex projects and multi-disciplinary teams.

Experience

- Provide leasing-related services to the largest network of office, co-working and meeting spaces in the world with over 3,000 locations in 120 countries.
- Provide a range of leasing services to one of Ontario's largest municipalities, including the development of leasing guidelines, precedent development, and advice regarding process mapping and best practices, as well as general leasing support.

- Provide leasing support (from offers to lease, leases, amendments, opinions and interpretations) to The Bank of Nova Scotia, one of Canada's five largest banks for office and retail locations across Canada.
- Provide leasing-related services and counsel to a large franchise operator with more than 250 fast food and retail businesses across Canada and the United States.
- Assist one of Canada's largest retailers in the negotiation of retail food store and pharmacy leases in numerous locations across Canada ranging from regional malls, outdoor power centres and mixed-use urban projects.
- Act in the preparation and negotiation of land leases and build to suit arrangements for a leading North American multi-location automobile dealership group for various dealership locations across Canada.
- Represent Canada's largest union in the negotiation of office leases across Canada.
- Provide real estate advice and support to a PetSmart including leasing and leasing related issues across Canada for retail and office locations.
- Provides leasing support and general real estate advice to a multinational heavy equipment manufacturer specializing in agricultural and forestry machinery for retail, office and industrial locations in Ontario.
- Provide leasing support and services to a German housewares retailer, Zwilling J. A. Henckels Canada, in multiple Canadian locations including conventional shopping centres and outlet malls.
- Assist with lease negotiations and day to lease administration support for a leading international financial services group.
- Assist a major global environmental consulting company with all types of real estate matters across Canada.
- Provide general leasing-related services to a regional real estate holding and investment firm including lease drafting and negotiations, template lease development and general advice.
- Assist various high tech companies in head office lease negotiations in the National Capital Region and GTA.
- Provide leasing advice to Canada's largest bilingual university in regard to various leasing issues.

Beyond our Walls

Professional Involvement

- Member, ICSC

Community Involvement

- Volunteer, Habitat for Humanity

Awards & Recognitions

- Recognized in the 2021 edition (and since 2020) of *The Canadian Legal Lexpert®* (Property Leasing).

Bar Admission & Education

- Ontario, 2000
- LLB (Magna Cum Laude), University of Ottawa, 1998



- B.Soc.Sc in Political Science (Cum Laude), University of Ottawa, 1995

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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