



Jason Saltzman

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[Mergers & Acquisitions](#)
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[Corporate Governance](#)
[Health Care & Life Sciences](#)
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Jason specializes in mergers and acquisitions, as well as corporate and securities transactions. He has expertise in cross-border M&A and cross-border private investment in public equity (PIPE) transactions, with an emphasis in the life sciences and mining sectors. He has significant experience in public mergers and acquisitions and other corporate transactions, including initial public offerings, public and private offerings of equity and debt, proxy contests and stock exchange listings.

Prior to joining BLG, Jason was a partner at another leading Toronto law firm in their Mergers & Acquisitions, Capital Markets, Private Equity and Mining practices. Prior to that, he practiced cross-border mergers and acquisitions and securities with the Toronto office of a leading New York law firm.

Jason has been a member of BLG's Student Committee for a number of years. He is also a member of the firm's [Environmental, Social & Governance \(ESG\)](#) leadership team.

Jason provides legal services through a Law Corporation.

Experience

- BNY Mellon Wealth Management, Advisory Services, Inc. in its sale to Guardian Capital Group (TSX: GCG)

- Green Roads of Florida LLC in its US\$40 million sale to The Valens Company Inc. (TSX: VLNS)
- Yooma Wellness Completes Reverse Take-Over of Globalive Technology and To List on the Canadian Securities Exchange
- Franklin Templeton (NYSE:BEN), a global investment management organization, in its acquisition of Legg Mason, Inc. (NYSE:LM)
- Virtu Inc. in connection with its sale of MatchNow to CBOE Holdings
- Allianz Strategic Investments in connection with multiple significant, PE style investments into WealtheSimple Financial Corp.
- Paradigm Partners as underwriter or agent in various public and private offerings, including multiple offerings by Talon Metals
- The Temerty Foundation in connection with its t\$250,000,000 donation to U of T, the largest donation in Canadian history
- Investors and target companies in relation to various early stage VC financings
- Globalive Technology in its RTO and Listing on the TSX Venture Exchange
- Oliver and Bonacini in connection with various private acquisitions
- Kensington Capital Partners in connection with its Acquisition of Agnora Ltd and related Financing
- Northland Power Inc. in connection with a \$862 million bought deal secondary offering of common shares
- CanniMed Therapeutics in its defense of a hostile takeover by Aurora Cannabis which lead to a friendly \$1.3 billion take-over of CanniMed.
- CanniMed Therapeutics in its proposed acquisition of Newstrike Inc. by way of a Plan of Arrangement.
- Cynapsus Therapeutics Inc. in its US\$825 million acquisition by Sunovion Pharmaceuticals.
- Energy Fuels Inc. in its share-for-share acquisition of Uranerz Energy Corporation.
- Health Care REIT (now Welltower) in its C\$1-billion acquisition of HealthLease Properties REIT.
- Stone Canyon in its US\$2.4 billion acquisition of BWAY Corp.
- Globalive Capital and a consortium of investors in their acquisition of VimpelCom's interest in WIND Mobile.
- JLL Partners in connection with its acquisition of all of the outstanding shares of Patheon Inc. by way of a plan of arrangement in a deal valued at approximately US\$1.98 billion.
- Polynt Group in its acquisition of CCP Composites and related debt financing.
- Corsa Coal in connection with its acquisition of the Kopper Glo mine from Quintana Energy Partners and the reverse takeover of Corsa by Quintana.
- Kensington Capital Partners in the sale of its Chaleur Sawmills business.
- Glovalive Capital in the sale of its Fixed Line business.
- Pershing Square and other institutional investors in connection with their successful efforts to oppose Sears Holdings' squeeze out the minority shareholders of Sears Canada.
- Jaguar Financial in its successful challenge of the TSX's decision in HudBay/Lundin.
- Cynapsus Therapeutics Inc. in its US\$72.5 million U.S. initial public offering under the MJDS.
- Energy Fuels in connection with a number of cross-border offerings, including two at-the-market offerings, an overnight marketed offering and a bought deal offering.
- Tethys Petroleum Limited in a number of corporate finance deals involving the issuance of ordinary shares, warrants and convertible debentures to various investors.

Insights & Events

- Recent TCFD recommendations and their impacts, BLG Video, April 2022
- Author, "SEC proposes new climate change disclosure: changes for Canadian listed issuers", BLG Article, March 2022

- Author, "Mandatory climate-related disclosure heats up: the CSA seeks comments on national instrument", BLG Article, November 2021
- Author, "TCFD implementation: the shifting landscape of climate change policy in North America", BLG Article, October 2021
- Mergers and Acquisitions in Canada 2021, BLG Perspective, June 2021
- Author, "Where are the Directors in a World in Crisis? ESG and corporate governance best practices", BLG Article, February 2021
- Author, "Court guidance on application of MAE and ordinary course provisions in M&A deals", BLG Article, January 2021
- Author, "Glass Lewis gender diversity guidelines could impact hundreds of TSX issuers ", BLG Article, December 2020
- Author, "Canadian M&A Update: Navigating the COVID-19 Waves," Year End in Review, ABA International Law Section
- Author, "ISS proposes 30% target for gender diversity on public boards", BLG Article, November 2020
- Author, "Mergers & acquisitions considerations for target boards", BLG Article, October 2020
- Author, Practical Law - Cross-border private acquisitions - Acquisition structures Q&A: Canada
- Your 2020 guide to Canadian mergers and acquisitions, BLG Perspective, July 2020
- Author, "Coming down the PIPE: Private Investments in Public Equity", BLG Article, July 2020
- Author, "Coming down the PIPE: private investments in public equity", BLG Article, June 2020
- Author, "COVID-19 and corporate governance: leading proxy advisors weigh in", BLG Article, April 2020
- Author, "OSC decision a reminder to engage a special committee early ", BLG Article, March 2020
- Speaker, "Recent Significant M&A Transactions" MES of CIM, March 27, 2019
- Moderator, "Banker Liability in M&A Transactions," ABA Panel, April 18, 2018
- Author, "Securities Commissions Provide Guidance on New Take—Over Bid Regime", BLG Article, March 2018
- Author, "Reminder to TSX Listed Issuers: TSX Mandated Website and Security Based Compensation Disclosure To Take Effect During 2018 Proxy Season", BLG Article, February 2018
- Co-author, "Do I hear an Eco? OSC Approach to Share Issuances in Proxy Fight Echoes the Approach in Take-overs," BLG Securities and Capital Markets Bulletin, August 2017
- Author, "TSX Pares Back Proposal to Amend Website and Security-Based Compensation Disclosure", BLG Article, April 2017
- Author, "Less is More - the CSA Considers Significantly Streamlining Prospectus and Continuous Reporting Disclosure", BLG Article, April 2017
- Author, "#NoMaterialInformation — CSA Provides Guidance on Social Media Use", BLG Article, April 2017

Beyond Our Walls

Professional Involvement

- Member, Canadian Bar Association
- Member, NY Bar
- Vice Chair and Co-Editor, the International Joint Venture, Committee Newsletter, ABA
- Steering Committee Member, the International Private Equity Committee, ABA

Awards & Recognitions

- Recognized in the 2022 edition of *The Canadian Legal Lexpert® Directory* (Corporate Finance & Securities) and the 2016 and 2015 editions of (Private Equity)
- Recognized in the 2022 edition (and since 2021) of *The Best Lawyers in Canada* (Mergers and Acquisitions Law, Securities Law, Venture Capital Law) and in 2022 edition (Corporate Law)
- Recognized in the 2020 edition of *IFLR 100 - The Guide to the World's Leading Financial Law Firms as a Rising Star* (Capital Markets)
- Recognized in the 2015-2016 edition of the *Lexpert — Special Edition on Global Mining*

Bar Admission & Education

- Ontario, 2000
- New York, 2000
- MBA/LLB, Osgoode Hall Law School and Schulich School of Business, York University, 1998

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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