Joe Zed

Partner

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Capital Markets
Mergers & Acquisitions
Corporate Governance
Private Equity & Venture Capital

Joe's practice focuses on public and private corporate finance transactions and domestic and cross-border mergers and acquisitions. He also advises Canadian and international companies on a wide range of corporate governance and securities law compliance matters.

In addition, Joe routinely acts for various internationally based private equity funds in connection with the marketing and sale of funds into Canada.

Experience

- **Qvantel Oy,** in connection with its acquisition and privatization of Optiva Inc.
- **B.E.S.T. Venture Opportunities Fund** in connection with its debt refinancing of Newtopia Inc.
- **1CM Inc**. in connection with its arrangement agreement with SDNL Inc, involving the proposed sale of up to 32 cannabis retail stores.
- **Algonquin Power & Utilities Corp**. in connection with various securities offerings, including offerings in Canada and the United States of hybrid notes, a convertible debenture represented by instalment receipts, equity units, and various private placements of debt securities by its subsidiaries.
- **Medexus Pharmaceuticals Inc.** in connection with two public offerings of units.
- **Primaris Real Estate Investment Trust** in connection multiple private placement offerings of senior unsecured debentures and, separately, with its acquisitions of the Conestoga Mall and the Halifax Shopping Centre.

- **Sagen MI Canada Inc.** in connection with its acquisition by its controlling shareholder, Brookfield Business Partners L.P., together with certain of Brookfield's affiliates and institutional partners.
- **Torstar Corporation** in connection with its acquisition by NordStar Capital L.P.
- **A CSE-listed blockchain infrastructure and service provider,** in connection with its acquisition and privatization by its controlling shareholder.
- Various underwriters in connection with multiple public and private offerings of both equity and debt securities.
- **B.E.S.T. Venture Opportunities Fund** in connection with the listing of its Class A shares on the Canadian Securities Exchange.
- **CI Financial Corp.** in connection with its acquisition of a majority interest in Aligned Capital Partners Inc.; and separately, in connection with its acquisition of WisdomTree Asset Management Canada, Inc.
- The vendors in connection with a sale of the assets of Atlantic Minerals Limited, consisting of a construction and chemical aggregates quarry and port operations in Newfoundland.
- *Matters listed include representations and engagements at a prior firm.

Awards & Recognition

- Recognized in the 2026 edition of *The Canadian Legal Lexpert® Directory* (Mergers & Acquisitions and Private Equity) and since 2025 (Corporate Finance & Securities).
- Recognized in the 2026 edition of *Lexpert Special Edition: Finance*
- Recognized as a *Thomson Reuters Stand-out Lawyer 2024 – Independently Rated Lawyers* (as nominated by senior in-house counsel)
- Recognized in the 2026 edition of *Lexpert Special Edition: Technology*
- Recognized in the 2023 edition of *Best Lawyers: Ones to Watch in Canada* (Mergers and Acquisitions Law)
- Recognized in the 2021 edition of *The Legal 500 Canada* (Rising Star – Capital Markets)

Bar Admission & Education

- Ontario, 2013

- JD, Dalhousie University, 2012
- BA (with great distinction), McGill University, 2009

BLG | Canada’s Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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