

Xue Yan

Partner

T 416.367.6322
F 416.367.6749
Toronto
XYan@blg.com
LinkedIn

Commercial Real Estate
Real Estate Investments
Real Estate Project Development
P3 Contracts
Mergers & Acquisitions
Private Company
China
Hospitality
Universities and Colleges

Xue focuses her practice on the acquisition, disposition and financing of commercial real estate including development lands, shopping centres, office towers and hotels. She has extensive experience in sophisticated partnership, co-ownership and other joint venture arrangements for commercial real estate projects. Xue understands clients' business and industry, and consistently provides creative and pragmatic solutions to help achieve clients' business objectives.

Xue is a member of the firm's Asia Pacific Steering Committee and is fluent in Mandarin. Xue is also a frequent contributor and advisor to various Toronto-based organizations and businesses serving the Chinese Canadian community.

Xue is the co-chair of the BLG Toronto United Way Committee and a member of our Asia-Pacific Steering Committee.

Experience

- **The Humberview Group** in its acquisition of a Ford dealership located in Brampton, Ontario and related real estate assets and a Toyota dealership located in Orangeville, Ontario and related real estate assets.

- Acted for the **City of Ottawa** in its partnership with **Ottawa Sports and Entertainment Group** in the redevelopment of Lansdowne Park, Ottawa.
- Acted for **Empire Communities** in its $225M corporate financing with a U.S. investment bank.
- Acted for **Empire Communities** for its various development projects across Ontario including Empire Maven, Empire Phoenix, Empire Maverick, and Empire Quay House.
- Acted for **Empire Communities Corp. and Greybrook Capital** in connection with the sale of their mixed-use development project in Yorkville, Toronto
- Acted for **CreateTO** in its investment and financing for PT Studios Inc. in Toronto.
- Acted for the **Toronto Region Board of Trade** in its sale of the 290-acre golf course in Vaughan, Ontario.
- Acted for **City of Mississauga** in respect of a land exchange along the Ninth Line with Mattamy Homes
- Acted for **Montez Corporation** with their pension funds clients to acquire shopping centres and office buildings across Canada.
- Acted for **Larco** in its acquisition of Fairmont Chateau Laurier Hotel (Ottawa) and Fairmont Hotel Vancouver (Vancouver).
- Acted for **Allied Hotel Properties** in connection with the sale of Don Valley Hotel and adjacent development properties.

Insights & Events

- Speaker, "Women who Build" - The Empire Club of Canada
- Presenter, "Tips about ‘Tricky’ Purchase Price Adjustments and How to Deal with Them" - The Law Society of Ontario, 2017

Beyond Our Walls

Professional Involvement

- • Member, Canadian Bar Association
- • Member, Ontario Bar Association
- • Member, Law Society of Upper Canada

Awards & Recognition

- Recognized in the 2027 edition of *Chambers Canada* (Real Estate (Ontario))

Bar Admission & Education

- Ontario, 2009

- JD, University of Toronto, 2008
- PhD, Osgoode Hall Law School, 2005

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