

Jeff Talbot

Partner

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Banking & Financial Services
Commercial Real Estate
Real Estate Lending & Financing
Lending & Financing

Jeff practises in banking and financial services as well as in commercial real estate law.

Jeff represents banks and other financial institutions as well as borrowers in connection with the implementation of credit facilities and the taking of security interest, in the context of all types of financings, including corporate financing, project financing, syndicated and cross-border loans, as well as a wide range of real estate and construction financings.

Jeff also advises clients regarding the acquisition, divestiture and transfer of immovable property. He also advises clients regarding co-ownership, emphyteusis, servitudes and land transfer duties.

Prior to joining the BLG team, Jeff practised in another national firm and articled part-time for a judge of the Superior Court of Québec. In addition, he was a member of the research team for the Commission of Inquiry on the Awarding and Management of Public Contracts in the Construction Industry (Charbonneau Commission).

Experience

- Acted for Export Development Canada (EDC) in connection with the Canada Emergency Business Account program (CEBA), a C$55 Billion program which provides loans to Canadian small and medium sized businesses which have been adversely affected by COVID-19.
- Acted for Bad Monkey Popcorn, a maker and marketer of popcorn and other confectionery products, in its sale to Champlain Financial Corporation and a group of co-investors.

- Advised Groupe Daubigny and VetStrategy, Canada's leading and largest operator of veterinary clinics, in its sale to private equity firm Berkshire Partners.
- Represented a major Canadian oil company in a $2.8 billion transaction concerning the sale of its service stations to five different buyers in Canada and with respect to its Québec assets.
- Represented a large chemical manufacturer in the decontamination and sale of properties extending over more than 60 hectares in the Montréal area.
- Advised lenders with respect to the real estate aspects of the financing of major wind farm projects in Québec.
- Advised administrative agents and lenders in several acquisition, sale and development projects of all kinds, including residential and commercial projects.

Beyond Our Walls

Professional Involvement

- Member, Québec Bar

Awards & Recognition

- Recognized in the 2027 edition (and since 2025) of *The Best Lawyers in Canada* (Banking and Finance Law)
- Recognized in the 2026 edition (and since 2025) of *The Canadian Legal Lexpert Directory* (Banking & Financial Institutions).
- Recognized in the 2023 edition (and since 2022) of *Best Lawyers: Ones to Watch in Canada* (Banking and Finance Law)

Bar Admission & Education

- Québec, 2015

- LLB, Université de Sherbrooke, 2014
- BA (International Law and International Relations),, Université du Québec à Montréal, 2011

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers,

intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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