# Real Estate Investments

Canada's strong economic growth and low mortgage rates means real estate from coast-to-coast continues to attract domestic and foreign investors.

It's key to have a legal team who can provide trusted advice on everything from tax planning to financing, municipal zoning and assessments to environmental issues.

Whether you're a developer, government agency, pension fund, hotel owner, major retailer or private investor, we can help you:

- structure, acquire or enter into a joint venture
- finance a real estate investment
- purchase or lease real estate, including offices, retail, hotel, industrial and development sites
- establish a REIT
- finance or refinance a project
- get syndicated or securitized financine
- draft long-term and ground lease agreements, including emphyteutic leases in Québec

We represent sellers, purchasers and investors in real estate, including financial institutions, REITs, pension funds and offshore investors.

We specialize in large-scale industrial and retail projects and condominium development and sales. We also represent underwriters in real estate debt and equity markets, including public and private offerings on most Canadian securities exchanges.

## Experience

- A provincial insurance corporation in the sale of a portfolio of properties to a series of buyers. The collective valued purchase price was more than $200 million.
- George Brown College of Applied Arts And Technology (GBC) on the construction of a new facility on the waterfront to house its School of Computer Technology, which will be Ontario's first tall wood, low carbon, smart building. We are advising GBC on all legal matters for this innovative project, including advising on architects and design contracts, construction contracts, planning, environmental and zoning matters, as well as all other related legal matters.
- A large institutional commercial real estate lender and servicer in all jurisdictions in Canada on ongoing various commercial real estate lending work.

## BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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