

André Dufour

Partner

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Mergers & Acquisitions
Corporate Commercial
United Kingdom and Europe
Agribusiness
Crisis Management

André practices business law with a focus on **mergers and acquisitions** . He advises businesses from various industries about their commercial activities and transactions of all kinds.

He has acted for **Canadian and international companies** in complex mergers and acquisitions.

He has also represented companies in a broad range of transactions, including:

- corporate reorganizations
- joint ventures
- financing (especially venture capital and private equity transactions)
- drafting and negotiation of various types of commercial contracts

He is also actively involved in many cultural and community organizations.

Experience

- Represented Hachette Group in an acquisition in the gaming industry
- Represented Covea Group, a shareholder of La Capitale, in its merger transaction with SSQ
- Represented BlueMed Medical Supplies in its sale to Aspen Capital Group
- Shareholders of Harmonium Corporation in its sale to the Lallemand Group.

- Aéroports de Montréal in a joint venture for the purchase and management of a major real estate portfolio.
- Université de Montréal in an international technology marketing project.
- JTI-MacDonald in various international corporate reorganisations.
- Carrier (UTC) in the sale of its Dettson division.
- Fonds de solidarité FTQ, Fondactions CSN and Desjardins in the acquisition of Groupe Atis Inc.
- L.A.C. International in the acquisition of an agro-food business.
- Courchesne Larose in the acquisition of companies in Canada and the United States.
- Equifax in a project to establish a subsidiary in France.
- Parrish & Heimbecker in the sale of a division to Exceldor.
- Groupe Artelia (France) in a transaction involving the acquisition of a consulting engineering firm.
- Famar Group in the acquisition of a division of a Canadian pharmaceutical company.
- Tecalemit Group in an acquisition in the aviation industry.

Insights & Events

- Trends to watch in 2021 – ESG: from optional to essential, BLG Perspective, January 2021
- Speaker, seminar on negotiation, conference organized by the Québec Bar Association and HEC Montreal, October 2018.
- Speaker, post-closing claims, International Bar Association Annual Conference, Rome, Italy, 2018.
- Speaker, use of A.I. in transactions, International Bar Association Annual Conference, Sydney, Australia, 2017.

Beyond Our Walls

Professional Involvement

- Past Chair, M&A Law Committee, International Bar Association (IBA)
- Member, Board of Trade of Metropolitan Montréal
- Member, Canadian Bar Association

Community Involvement

- Member of the Acquisition Council, Hirshhorn Museum (Washington)
- Board Chair, Mission Inclusion
- Board Member and Governance Committee Member, Montréal Museum of Fine Arts Foundation
- Member of the Acquisition Committee (Canadian Art), Montréal Museum of Fine Arts
- Board Secretary, Maisonneuve-Rosemont Hospital Foundation
- Board Member, The Canadian Club

Awards & Recognition

- Recognized in the 2027 edition (and since 2013) of *Best Lawyers in Canada* (Corporate Law). Also selected in the 2026 edition (and since 2018) (Mergers & Acquisitions Law) and in the 2026 edition (and since 2020) (Leveraged Buyouts and Private Equity Law) and in 2025 edition (and since 2021) (Venture Capital Law).

- Recognized in the 2026 edition (and since 2020) of *The Canadian Legal Lexpert Directory* (Mergers & Acquisitions, Corporate Commercial Law, Corporate Mid-Market, Private Equity) and in the 2018 edition (and since 2013) (Corporate Commercial Law, Corporate Mid-Market, Mergers & Acquisitions, Private Equity).
- Recognized in the 2026 edition (and since 2025) of *Lexpert Special Edition: M&A*
- Recognized in the 2025 edition of *Lexpert Special Edition: Finance.*
- Recognized in the 2024 edition (and since 2022) of *Lexpert Special Edition: Finance and M&A*
- Recognized as a 2023 *Thomson Reuters* Stand-out Lawyer
- Recognized in the 2025 edition (and since 2017) of *IFLR1000* (Mergers & Acquisitions)
- Recognized in the 2020 edition of *Lexpert Special Edition: Agribusiness and Cannabis*
- Recognized in 2017 as "one of the Top 25 Most Influential Lawyers in Canada" by *Canadian Lawyer* Magazine.
- Recognized as a 2017 Acritas Star.

Bar Admission & Education

- Québec, 1985

- LL.B., Université de Montréal, 1984

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