Retail & Hospitality

Doing business in Canada's product, retail and hospitality sectors comes with numerous laws and regulations. You need a team with deep knowledge of the diverse legal issues facing Canadian and international clients.

As a collaborative, multidisciplinary firm, our lawyers have extensive experience working with Canadian, U.S. and international companies and comprehensive knowledge of the regulatory, compliance and legal issues at play in their bottom line.

We advise retailers on Canadian laws and regulatory requirements, including:

- mergers & acquisitions
- electronic commerce laws
- leasing
- payments and cards
- consumer protection laws
- product warranty laws
- privacy laws
- customs laws
- intellectual property and trademark laws
- employment issues
- advertising and marketing laws
- competition laws
- anti-piracy/brand protection matters
- labelling and packaging laws
- Québec French-language laws
- food and drug laws

Experience

- Loblaw Companies Limited in its issuance of C$350 million of senior unsecured notes.
- Sears Holdings and Sears Roebuck in the Companies' Creditors Arrangement Act proceedings of Sears Canada with regard to various intellectual property, licensing, pension and merchandising issues with respect to Sears Canada's retail operations.
- Bank of Montreal, as agent in a lending syndicate, in the sale of Ingenious Packaging Group ULC to Resource Label Group pursuant to a pre-pack receivership proceeding in which the court appointed Deloitte Restructuring Inc. as receiver. We advised BMO on the preferred insolvency structure in Canada to orchestrate a pre-pack sale to the Resource Label Group of Ingenious Packaging business and operations in Canada.

- Deloitte Restructuring Inc. as court appointed receiver and manager of the operations of Best Made Toys ULC, Best Made Toys LLC, Best Made Toys Global Enterprises Limited and Best Made Toys Holdings LLC, a manufacturer of plush made toys with operations in Canada, Hong Kong and China in the wind down of Best Made operations and a sale of Best Made assets.

BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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