

Valérie Olivier

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Corporate Commercial
Mergers & Acquisitions
Private Company
Infrastructure
Lending & Financing

Valérie Olivier is a member of BLG's Corporate Commercial Group. Her practice focuses on corporate and financial transactions, with a particular emphasis on mergers and acquisitions, infrastructure projects and corporate finance.

Valérie's practice includes:

- Acting for vendors, purchasers and other stakeholders in connection with divestitures and acquisitions.
- Advising on corporate/commercial transactions, including corporate reorganizations and combinations.
- Acting for bidders and successful bidders in infrastructure projects.

Valérie was both a summer student and an articling student at BLG before returning as an associate in 2019.

Experience

- Acted for Accelleron (SWX: ACLN) in its acquisition of True North Marine, a digital service provider specialized in weather routing and voyage optimization for the marine industry.
- Represented Porsche and Incharge Capital in their investments in AI company Waabi
- Represented Telesat in $2.54B funding agreement (for its subsidiary, Telesat LEO Inc.) for its broadband satellite constellation.
- Advised Leidos Holdings, Inc. on Canadian matters in connection with its US$380 million acquisition of Gibbs & Cox.

- Advised The New York Times on Canadian matters in connection with its US$550 million acquisition of The Athletic.
- Advised Patient Square Capital L.P., Elliott Investment Management L.P., and Veritas Capital Fund Management, L.L.C. in its $7.1bn acquisition of Syneos Health, inc.
- Advised Marlin Equity Partners in its take-private acquisition of Meltwater.
- Acted for Financière Artelia Canada Inc. in its acquisition of FNX-Innov.
- Acted for National Bank SME Growth Fund L.P., Desjardins Capital PME S.E.C. and Capital Régional et Coopératif Desjardins in their acquisition of P.H. Tech inc.
- Acted for National Bank SME Growth Fund L.P. in its acquisition of Les Emballages GAB ltée.
- Acted for National Bank SME Growth Fund L.P. in its acquisition of CVTech-IBC inc.
- Acted for Norea Capital I, S.E.C. in its acquisition of Services linguistiques Versacom Inc.
- Acted for 4473116 Canada Inc. (Bota Bota) in its sale to 14694597 Canada Inc. (Partenaires Walter Capital Inc.).
- Acted for CB Process ULC (Flow Control Group) in its acquisition of the Central Air Equipment group.
- Acted for Flowmetrix Technical Services inc. (Flow Control Group) in its acquisition of AMG Environmental Inc.
- Acted for CB Process ULC (Flow Control Group) in its acquisition of Sego Canada Inc. and de Southern Rewind Inc.
- Acted for Revision Military Inc. and its affiliates in its the carve-out and sale of its global military eyewear business.
- Acted for BDC Capital's Deep Tech Venture Fund in connection with its equity investment in Nord Quantique.
- Acted for BDC Capital's Deep Tech Venture Fund and Celesta Capital in connection with their equity investment in Stathera.
- Acted for Inovia Capital inc. in connection with its equity investment in Novisto inc.
- Acted for the successful bidder for the design, construction and financing of senior homes and alternative homes in the region of Saguenay-Lac St-Jean.
- Acted for the successful bidder for the design, construction and financing of senior homes and alternative homes in the regions of Laval, Laurentian and Lanaudière.
- Acted for the successful bidder on the design, construction and financing project for the Brampton courthouse in Ontario and the related detention centre.
- Acted for the successful bidder in the design, build and finance project for a group of four high schools.
- Acted for the successful bidder in the design, build and finance project for a new hospital in Vaudreuil-Soulanges.
- Acted for Renouveau La Fontaine inc. and Renouveau La Fontaine C-C s.e.n.c. in the design, build and finance project for major repair work on the Louis-Hippolyte-La Fontaine tunnel, as well as other related work and its refinancing.
- Acting for a qualified bidder in the design, build, finance and maintenance project for the Quebec tramway project (underway 2022-2023).
- Acting for a qualified bidder in the design, build, finance and maintenance project for the new roof of the Montreal Olympic Stadium.

Beyond Our Walls

Professional Involvement

- Member, Barreau du Québec

Community Involvement

- Board Member, Lachine Hospital Foundation
- President, McGill Law Students Association, McGill University Faculty of Law, 2016-2017

Awards & Recognition

- Recognized in the 2026 (and since 2025) editions of *Best Lawyers: Ones to Watch in Canada*™ 2025 (Mergers and Acquisitions Law & Corporate Law)

Bar Admission & Education

- Québec, 2019

- BCL/LLB, McGill University, 2018
- Law Exchange, University of Zagreb, 2018

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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