

## EVENT

# Driven by Women - Negotiation Techniques Session



September 26, 2018  
5:00 p.m. - 8:00 p.m. ET

Borden Ladner Gervais LLP  
Centennial Place East Tower 1900, 520 3rd Ave SW Calgary, AB, Canada  
T2P 0R3

BLG's Driven by Women initiative invites you to Talking the Talk: *Negotiation Techniques*.

Whether you are looking to secure funding or negotiate a deal with your suppliers, effective negotiation techniques are a crucial tool to advance your business. In this session, hear from BLG partner Melinda Park and professional negotiator Anna De Paoli of De Paoli & Associates Inc. as they discuss various business scenarios and demonstrate how to use negotiation skills to achieve the best result for your business.


The session will be followed by an informal networking reception.


If you have any questions regarding this event, please contact Ruxandra Andreiasi at [RSVPCalgary@blg.com](mailto:RSVPCalgary@blg.com).

## KEY CONTACTS

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