



## Cherie Mah

### Partner

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Cherie acts for lenders - both private lenders and financial institutions - and borrowers in a variety of **debt-financing** and **lending transactions** .

She provides lending and financing expertise to clients looking to complete corporate mergers, acquisitions and reorganizations, and involving operating and term credit facilities across all market levels. She has experience in:

- real estate financings
- leveraged buy-out financings
- multi-jurisdictional lending transactions
- syndicated loans transactions
- mezzanine and subordinated debt financing
- asset-based lending

Cherie focuses on **real estate** and **construction financings** related to the acquisition, development and refinancing of various real estate assets such as land acquisitions, shopping centres, office buildings, industrial and mixed-use residential properties.

She advises on issues relating to the *Land Title Act* and the *Personal Property Security Act*, and has assisted lenders with developing standard forms for loan, security and related agreements, as well as establishing lending practices and procedures for commercial mortgage and other real estate-based lending programs.

She regularly acts for sureties in connection with deposit protection facilities and advises on the *Real Estate Development Marketing Act*.

Cherie is also a member of the Alberta Law Society and routinely acts on transactions with both a B.C. and Alberta component.

Cherie is conversational in Cantonese. Cherie provides legal services through a Law Corporation.

## Experience

- Acted as counsel for borrower in a \$700 million refinancing of a portfolio of hotels across Canada.
- Acted as BC local counsel for a syndicate of lenders in a \$100 million refinancing of a forestry products company.
- Acted for surety in \$218 million deposit protection insurance facility for a luxury, residential strata and rental social housing development.
- Acted as counsel for lender in a \$105 million refinancing of a residential rental property.
- Acted as counsel for borrower in a \$24.5 million term financing of a hotel.
- Acted as Canadian counsel to the initial purchasers of senior secured notes and senior secured floating rate notes in connection with the acquisition in the amount of NOK 6.5 billion by Albain Bidco Norway AS of the EWOS group of companies (the leading producer of salmonid feed worldwide) from Cermaq ASA.
- Acted as counsel for the lending syndicate in a \$100 million syndicated financing in connection with the acquisition of a leading supplier of industrial mineral product.
- Acted as counsel for the lending syndicate in a \$150 million syndicated financing of a run of river hydro project.
- Acted as counsel for the lending syndicate in a \$350 million syndicated financing of a multi-carrier mobile phone retailer.
- Acted as local counsel for the lending syndicate in a \$50 million syndicated financing of an oil exploration company.
- Acted as borrower's counsel in a \$35 million asset-based financing of a wood products company.
- Acted as borrower's counsel for various medium-market refinancings of one of the largest participants in the North American retirement housing and long term care business.
- Acted for a variety of lenders and borrowers with small- and medium-market lending transactions, with a particular focus on real estate and construction financings.
- Acted for creditors, debtors and insolvency professionals in a number of insolvency, restructuring and realization proceedings under the *Companies' Creditors Arrangement Act* and the *Bankruptcy and Insolvency Act*.

## Insights & Events

- Panelist, "Scotiabank Women's Initiative," Un-Mentorship Boot Camps, May 2019
- Co-Author, "Lenders: Be Aware of Potentially Shorter Limitation Periods for Enforcing Demand Loans," BLG Financial Services/Commercial Real Estate Bulletin, July 2015
- Contributing Author, update to the British Columbia Mortgages Practice Manual, The Continuing Legal Education Society of British Columbia, 2015
- Speaker, "The Benefits & Risks of Lending to Restructuring Companies", BLG's Financial Services Seminar, September 2013
- Speaker, "The Indalex Case," BLG U, April 2013

## Beyond our Walls

### Professional Involvement

- Chair, BLG's Young Professionals Committee (Vancouver office)
- Co-Chair, Risk Management Association, Young Professionals Group (Vancouver chapter)
- Member, Canadian Bar Association, Banking Section
- Member, Law Society of British Columbia
- Member, Law Society of Alberta

### Community Involvement

- Volunteer, BLG Reads to Kids Program (Literacy Program for Inner-City Kids), 2011-Present
- Mentor, Federation of Asian Canadian Lawyers, 2014-Present
- Volunteer, Access Pro Bono's "Pro Bono Going Public", September 2020
- Volunteer, Vancouver Food Runners, 2020 – present
- Member, Ecole Jules Quesnel Elementary School Parent Advisory Council, 2019 – present
- Team Manager, H1 & H2 Vancouver Thunderbirds Minor Hockey, 2019 – present
- Team Manager, Jericho Little League Baseball, 2018 – present

## Awards & Recognitions

- Recognized in the 2022 edition of *The Canadian Legal Lexpert® Directory* for Banking & Financial Institutions
- Recognized in the 2022 edition of *The Best Lawyers in Canada* (Asset-Based Lending Practice) and since 2021 (Banking and Finance Law)

## Bar Admission & Education

- British Columbia, 2011
- Alberta, 2010
- LLB, University of Saskatchewan, 2009, (included exchange programs in 2007 at Oxford University in the U.K. and the University of Victoria in B.C.)
- BA in English Literature, University of British Columbia, 2006

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intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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