



## Vincent Frenette

### Partner

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[Banking & Financial Services](#)  
[Debt Capital Markets](#)  
[Derivatives](#)  
[Corporate Commercial](#)  
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Vincent advises clients in a wide range of **financial services** matters, with a focus in the areas of corporate finance, acquisitions and other commercial transactions, as well as restructuring.

His expertise also extends to **corporate law** and contractual arrangements related to **derivatives** (including swap and repo agreements), as well as venture capital and private equity transactions.

Within his practice, Vincent works on behalf of **lenders** (including banks, insurance companies, alternate lenders and private lenders) and **borrowers** in a variety of financial matters, including:

- financing of private and public corporations and project financing
- syndicated and trans-border loans
- construction loans
- alternative financing through asset-based lending, leasing, factoring and convertible debt.

He also regularly acts on **mergers and acquisitions** and their related financing arrangements, for clients operating in various industries such as media, transportation, telecommunications, entertainment, manufacturing, professional services and insurance.

Vincent provides legal services through a Law Corporation.

## Experience

- Acted for a syndicate of 7 banks in establishing \$320 million in credit facilities for the construction of a major mixed-use tower in downtown Montréal
- Acted for a banking syndicate in setting up a land loan and a construction loan for the development of a mixed-use project in Montréal worth over \$1 billion
- Acted for a syndicate of 7 banks in setting up \$700 million in operating lines of credits for an outfit in the renewable energy sector
- Acted for a banking syndicate in establishing \$1.3 billion in credit facilities for a company in the clothing industry
- Acted for a mining entity for operating lines of credits of \$150 million
- Acted for an insurance company in establishing a building loan and a long-term loan for the construction of a large commercial warehouse involving a complex real estate title holding structure
- Acted for a syndicate of 5 banks in establishing credit facilities for the acquisition of a major equipment rental franchisor by a private equity fund
- Acted for a major fund manager in setting up the ISDA master agreements for the currency hedging transactions required for the implementation of a mutual fund
- Acted for the borrowing consortium in the implementation of ISDA agreements for the hedging of interest rates related to loans to a major road infrastructure project
- Acted for Canadian and American banks for more than 50 syndicated and bilateral financings for the construction of major condominium, seniors' residences and rental property projects in Québec, Ontario and Western Canada
- Acted for Montoni, Groupe Sélection, Montez Corporation and Fonds immobilier de solidarité FTQ in establishing syndicated credit facilities for the construction of Espace Montmorency, a 1.3 million square foot mixed-use project in Laval
- Acted for a banking syndicate in establishing syndicated credit facilities of \$175 million for the development of 6 renewable energy projects in Western Canada

## Beyond Our Walls

### Professional Involvement

- Lecturer in Business Law to graduate students at HEC Montréal
- Member, Canadian Bar Association

## Awards & Recognitions

- Recognized in the 2023 edition (and since 2013) of *The Best Lawyers in Canada*® (Banking and Finance Law).
- Recognized in the 2023 edition of *The Canadian Legal Lexpert*® *Directory* (Project Finance), and since 2022 (Asset-Based Lending), and since 2020 (Asset Equipment Finance/Leasing and Banking & Financial Institutions).
- Recognized in the 2022 edition (and since 2017) editions of *IFLR1000 – The Guide to the World's Leading Financial Law Firms* (Banking).

## Bar Admission & Education

- Québec, 1996
- Accelerated Leadership Program, Harvard Law School, 2016
- LLB, Université de Montréal, 1995

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