Andrew Miles

Senior Associate

T 403.232.9655
F 403.266.1395
Calgary
AMiles@blg.com
LinkedIn

Corporate Commercial
Mergers & Acquisitions
Capital Markets
Private Equity

Andrew focuses his corporate and commercial practice on mergers and acquisitions, capital markets, private equity and corporate restructuring. He regularly advises both public and private entities across a variety of sectors, with experience in technology, manufacturing and energy (oil and gas) in particular.

Drawing on his dual background in finance and law, Andrew helps clients execute complex transactions and corporate restructurings to achieve their strategic business objectives. His transactional experience spans share and asset acquisitions, plans of arrangement, go-public transactions and both brokered and non-brokered debt and equity financings. He routinely advises management teams and boards on corporate governance issues, stock exchange listings and ongoing regulatory compliance matters.

Prior to joining BLG, Andrew practised at a major national law firm. Earlier in his career, he gained commercial perspective working as in-house counsel for a major oil and gas services provider and serving at a merchant bank. He deepened his technical expertise by completing a Master of Laws (LLM) with specializations in natural resources and securities law.

Experience

- Counsel to TSX and TSXV-listed issuers, as applicable, in the following transactions:
  - Multiple CPC initial public offerings (TSXV);
  - Multiple qualifying transactions, completed by way of reverse takeover in the technology and energy industries (TSXV);

    - Acquisition financing by way of subscription receipt offering for a TSXV listed issuer in the technology industry;
    - Debenture and convertible debenture financings in the amounts ranging between $500 thousand and $10 million in the energy, technology and FinTech industries (TSX/TSXV);
    - Equity raises using different securities and bundled securities (brokered and non-brokered) in the energy, technology and FinTech industries (TSX/TSXV); and
    - Underwritten bought deal private placement offering of subscription receipts for gross proceeds of ~$30 million for a TSX listed issuer in the clean technology industry.
- Counsel to CSE-listed issuers in the following transactions:
    - A reverse takeover of a mining company by way of three-cornered amalgamation, involving a spin-out of the listed issuer, a private placement of shares and a subscription receipt offering of units;
    - A direct listing by way of a non-offering prospectus for a company in the PropTech industry; and
    - Multiple debt and equity raises for companies in the energy and technology industries.
- Counsel to an electric motorcycle company in a cross-border reverse takeover with a U.S.-listed issuer, which was completed by way of a plan of arrangement, followed by a Nasdaq Capital Market direct listing of the combined company.
- Counsel to a TSXV listed issuer in the cell phone repair industry in acquiring cell phone repair businesses across multiple provinces in Canada, by way of asset acquisitions.
- Counsel to a TSX listed issuer in acquiring the shares of a cannabis company for ~$13 million.
- Counsel to a vendor in the VMS sector which sold its core brands for US$5.75 billion.
- Counsel to multiple private companies across the mining and mineral exploration, technology, FinTech, food and beverage, manufacturing, agricultural and cannabis sectors acquiring or selling assets or shares in their respective industries.

Bar Admission & Education

- Alberta, 2021

- LLM (NREEL and Securities specializations), University of Calgary, 2020
- LLB (Hons.), Cardiff University, 2019
- BBA (Finance), Saint Francis Xavier University, 2016

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 800 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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