



David Longcroft

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In David's commercial real estate practice, he serves a wide range of clients including national and local developers, publicly listed real estate companies, institutional investors, hotel owners and managers, and railway companies. He has considerable expertise in the development of mixed-use projects and associated air space parcel subdivisions. He is currently working on the largest residential development project in the history of the City of Vancouver, on the Kitsilano Squamish reserve.

Experience

- Acts for developers of residential, retail and office development projects, from assembly and acquisition of land, through the development and subdivision approval process, lease-up and sale .
- Acts for institutional real estate investment entities such as insurance companies, pension funds and REITs in the purchase, sale, leasing and financing of retail, office and industrial properties.
- Acts for hotel owners in connection with the purchase, sale, refinancing and development of hotel and resort properties.
- Acts for hotel managers on negotiating management agreements and resolution of property level matters and disputes.
- Acts for landlords of large apartment building portfolios in the sale and purchase, redevelopment and financing of their properties.
- Acts for short-line railway companies in the acquisition and operation of provincial short-lines.

Insights & Events

Beyond Our Walls

Professional Involvement

- Member, Canadian Bar Association (CBA)
- Member, Joint Task Force (on air space parcel subdivisions) of the CBA and the Association of British Columbia Land Surveyors
- Former executive Committee Member, British Columbia District Council of the Urban Land Institute (ULI BC)

Awards & Recognitions

- Recognized in the 2024 edition (and since 2009) of *The Best Lawyers in Canada*® (Real Estate Law).
- Recognized in the 2024 edition (and since 2023) of the *Legal 500 Canada* as a Leading individual (Real Estate).
- Recognized in the 2024 (and since 2016) edition of *Chambers Canada — Canada's Leading Lawyers for Business* (Real Estate: British Columbia). and since 2020 (Hospitality: Nationwide)
- Recognized in the 2024 edition (and since 2021) of the *Canadian Legal Lexpert Directory* (Property Development).
- Recognized in the 2023 edition of *Lexpert Special Edition: Infrastructure*
- Martindale-Hubbell® BV® Distinguished™ 4.4 out of 5 Peer Review Rated.

Bar Admission & Education

- British Columbia, 1989
- LLB, University of Toronto, 1988
- BA (Hons.), McGill University, 1984

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