



Andrew Hennigar

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[Mergers & Acquisitions](#)
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Andrew's practice is focused primarily on merger and acquisition transactions for private companies, with a particular emphasis on the technology, professional services, manufacturing and industrial sectors. This includes whole company acquisitions and divestitures, distressed/bankruptcy M&A, venture capital and private equity transactions, and strategic alliances and partnerships.

Andrew is BLG's Technology Sector Lead. In this role, Andrew seeks to bring BLG's deep technology industry expertise to market to solve client challenges across a variety of corporate, regulatory and disputes-oriented practice areas with informed, relevant and practical advice.

His expertise extends to Canada-U.S. cross-border transactions. Andrew began his career in New York and spent several years working at a leading law firm there before relocating to Vancouver.

Experience

- **Technology**
 - o STN Video Inc., the North American industry leader in digital sports content distribution, in its sale to global sports media company Minute Media.
 - o Netflix, Inc. on the Canadian aspects of its global acquisition of animation studio Animal Logic Studios.
 - o Exo Imaging Inc. on its acquisition of MedoAI.

- o Netflix, Inc. on the Canadian aspects of its global acquisition of Scanline VFX, Inc.
- o Shearwater Research Inc. in its sale to U.S. private equity fund BRS & Co.
- o Global Physical Asset Management Inc., a technology provider for digital field service in inspections, in its sale to Metso Outotec.
- o Ericsson on the Canadian aspects of the sale of its IoT business to Aeris Communications Inc.
- o TIFIN Group, a fintech platform using AI for wealth and asset management, in its acquisition of Amicus.io.
- o InvestX Capital Ltd., a leading private market secondaries platform and financial technology company, in its investment from strategic investors Jefferies Financial Group Inc., Virtu Financial and Canaccord Genuity Group Inc.
- o Aimia Loyalty Solutions in its merger with Kognitiv Corporation to form a technology-forward loyalty solutions provider.
- o IFS AB in its acquisition of software developer Clevest Solutions Inc., and as Canadian counsel in its acquisition of Axios Systems.
- o STN Video Inc. in its acquisition of Vedia Technologies Inc. (dba Raw Shorts).
- o Frontier Growth in its investment in Jane Software Inc.
- o A Fortune 100 technology company in multiple acquisitions of intellectual property assets.
- **Manufacturing and Distribution**
 - o Sinclair Dental Co. Ltd. in its sale to Medline Corporation.
 - o FT Synthetics Inc. in its sale to an affiliate of Standard Industries Inc.
 - o Bellpark Horticulture, a supplier of automation systems for the agriculture industry, in its sale to AdeptAg.
 - o Bastide le Confort Medical in its acquisition of Medpro Respiratory Care.
- **Professional Services**
 - o Tamwood International College in its sale to International Language Academy of Canada (ILAC).
 - o ACI Argyle Communications Inc., one of Canada's leading independent public relations and communications firms, in the creation of believeco:partners, a national public relations, brand management, and indigenous relations platform.
 - o Ausenco Engineering Canada Inc. in its acquisition of Hemmera Envirochem Inc.
- **Retail and Hospitality**
 - o Alterra Mountain Company in its acquisition of Mike Wiegele Heli-Skiing.
 - o FW Fitness BC Ltd. in its acquisition of the assets of SNFW Fitness BC Ltd (Steve Nash Fitness World) pursuant to a receivership sale.
 - o JD Sports Fashion plc in its acquisition of Onepointfive Ventures Inc. (dba Livestock).
- **Industrial**
 - o Endless LLP on the Canadian aspects of its acquisition of ASCO Group Ltd.
 - o Evergen Infrastructure Corp. in its acquisition of Sea to Sky Soils, Net Zero Waste Abbotsford, Fraser Valley Biogas, and GrowTEC.
 - o HHS Drilling and Blasting in its sale to an affiliate of Cassiar Partners.
 - o Canwest Tanks & Ecological Systems Inc. in its sale to a confidential buyer.
 - o Finning International Inc. in its acquisition of the 4Refuel group of companies.
 - o Carbon Resource Recoveries GmbH in the Canadian aspects of its sale to Klean Industries Inc.

Beyond our Walls

Professional Involvement

- TechExit.io Conference Steering Committee (2024)
- Association for Corporate Growth (BC Chapter), Board Member
- Peter A. Allard School of Law, University of British Columbia, Adjunct Professor (2018-present)

Awards & Recognitions

- Recognized in the 2024 edition of *The Best Lawyers in Canada*® (Leveraged Buyouts and Private Equity Law) and since 2021 (Corporate Law) and since 2022 (Mergers and Acquisitions Law)
- Recognized in the 2024 edition of *Chambers Canada* (Corporate/Commercial - British Columbia)
- Recognized in the 2023 edition (and since 2022) edition of *Lexpert Special Edition: Technology & Health Sciences*
- Recognized in the 2024 edition (and since 2022) of *The Canadian Legal Lexpert*® *Directory* (Private Equity) and since 2023 (Corporate Commercial Law)

Bar Admission & Education

- British Columbia, 2012
- New York, 2007
- JD, University of Toronto, 2006
- BCom, McGill University, 2003

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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