

U.S. Perspectives from Canada's Law Firm

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As Canada's largest law firm with a long-standing presence in all of the country's major markets, BLG has extensive experience in cross-border business matters. Since many of our U.S. clients experience similar challenges, we have developed a series of resources to give U.S. counsel and businesspeople a high level overview of basic concepts from a U.S. business and technical perspective. Irrespective of the nature of your business, we have prepared guides on a broad range of topics to help U.S. businesses and counsel learn more about, and excel in, the Canadian marketplace.

Click on a business area below to view the guides currently available.

For further information, please reach out to the authors listed on each guide or to any of our Key Contacts.

Corporate & Capital Markets

- [10 tips for U.S. entities seeking to incorporate a Canadian subsidiary](#)
- [Regulatory compliance of foreign private equity and hedge funds sales to Canada](#)
- [Coming down the PIPE: Private Investments in Public Equity](#)
- [10 tips for U.S. professionals doing private M&A deals in Canada](#)

Disputes

- [Franchising in Canada: Considerations for U.S. franchisors](#)
- [Adapting U.S. compliance programs to incorporate Canada's foreign corruption law](#)
- [Bet the company appeals north of the border](#)
- [Challenging government action in Canada](#)

Tax

- [Tax Court of Canada: maximum price not sufficient to create reverse earn-out](#)

- [Canadian income taxation of equity compensation and *Income Tax Act* implications](#)
- [Top 10 Canadian tax issues for U.S. companies with Canadian subsidiaries](#)

Banking and Financial Services

- [Critical distinctions in equipment leasing & financing between the U.S. & Canada](#)
- [Taking security in Québec: Guidance for U.S. lenders](#)

Intellectual Property

- [Brand protection: A comparison of U.S. and Canadian trademark systems](#)
- [Pharmaceutical and Biotechnology Litigation in the Federal Court of Canada](#)
- [Regulatory Context for Patented Pharmaceuticals and Biotechnology Drugs in Canada](#)
- [IP Litigation in Canada](#)

Labour & Employment

- [Hiring talent in a competitive job market: What to know about engaging a PEO in Canada](#)
- [Recent developments in U.S. labour and employment law](#)

Mergers & Acquisitions

- [10 tips for U.S. professionals doing private M&A deals in Canada](#)

Privacy & Data Protection

- [Canadian privacy law - What U.S. businesses need to know](#)

Expertise

[Disputes](#), [Private Equity](#), [Tax](#), [Capital Markets](#), [Intellectual Property Litigation](#), [United States](#)

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